

## Sales Assistant

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Company: Verisure UK Ltd

Location: United Kingdom

Category: other-general

Salary potential: £60,000 a year (OTE)

Mandatory – Full driving licence (0 - 3 points)

The Field Sales Executive role comes with a combination of a guaranteed salary and an uncapped commission scheme. Typically, Sales Executives earn between **£30k—£40k** OTE in their first year, and our top performers can earn more than **£60k** OTE (on-target expectations).

### **This Sales Executive role offers the following:**

**Company car** with fuel card and **mobile** (subject to terms).

The chance to boost your salary with **uncapped commission scheme** .

A solid career path with excellent **growth opportunities**

**Bupa health insurance** pension plan, generous holiday, and maternity/paternity leave.

### **Sales Executive key responsibilities:**

Creating your own sales opportunities (door-to-door): cold canvassing in businesses and in residential areas.

Converting warm leads into sales through a direct sales approach (normally 8-10 per month).

Building a portfolio of long-term relationships with your customers and generating

referrals from existing clientele.

As a Field Sales Executive, your role involves canvassing potential customers at their properties, introducing them to Verisure, and showcasing our award-winning products. Additionally, you will conduct security surveys to design a system tailored to their security needs. Your goal is to seamlessly convert these engagements into sales, manage product installations, and establish a pipeline of future sales by ensuring an excellent customer experience. You will also receive warm leads sourced from our call centre and your responsibility is to efficiently convert these leads into successful sales.

Previous experience in sales or retail is desirable but not essential. **Full training will be provided** Vital requirements include a professional and customer service focused attitude, a passion for sales, and good communication skills. You also must have **full manual driving licence** and **access to a vehicle** for the first few months.

We are a team of 20,000 people worldwide today - and growing quickly. As a certified TOP Employer in the UK and Europe for 2024, we are dedicated to creating a workplace that values and supports our employees. We are a leading provider of monitored smart alarms in Europe, and we are proud to protect more than 5 million customers, who trust us to keep them, their families, or their businesses safe. This recognition as a TOP Employer reflects our commitment to fostering a positive work environment and underscores our dedication to excellence — and this is where you come in... Apply now!!

All successful applicants will be subject to **DBS check** (cost absorbed by Verisure)

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