

## Sales Colleague

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Company: Currys

Location: Newtownabbey

Category: other-general

### DESCRIPTION

#### Sales Colleague

Newtownabbey

Currys, Newtownabbey (L02414)

Permanent

Full Time

30-39 hours per week, with flexibility to work additional hours

£11.50\* per hour plus an average bonus per hour of 89p (\*rising to £11.80 on successful completion of probation period)

Our passion at Currys is helping everyone enjoy the latest tech. We're proud of the service levels we provide for our customers – online, in-store or in their homes. And it's all down to our people, 30,000+ capable and committed colleagues, learning together, growing together, making us amazing and celebrating the wins.

As a Retail Sales Colleague you don't need an in-depth knowledge of tech before you join the team as all our new colleagues attend a 2-3 day induction either virtually or at our fantastic academy in Fort Dunlop Birmingham. We'll provide you with the valuable skills

and knowledge to sell, serve and support our customers and make amazing happen. From supplier training and demos ahead of launches to testing the latest products, we'll give you the confidence to ensure your recommendations are top notch.

As part of this role, you'll be responsible for:

- Assisting your customers to find their perfect tech solution

- Making every customer interaction memorable

- Offering additional services like delivery and installation, recycling and ways to pay

- Contributing towards the overall sales performance of the store

- Working across different departments and product ranges

- Supporting with the running of the store by completing operational tasks

Tech lovers don't look a certain way, nor do they have a set DNA, they do possess the same level of enthusiasm though. Connecting customers and products and guiding the decisions that get them there, securing the sale delivers great reward.

You will need to be:

- Approachable and friendly

- Keen to learn about the latest technology

- Comfortable achieving personal sales, service, and customer experience targets

- Confident working across all parts of the store and winning as a team

We know our people are the magic ingredient in our success. That's why we reward you with benefits that go deeper than just the day-to-day. Benefits that work for you, your lifestyle and your career. They include:

- Monthly performance-related bonus

Product discounts on the latest tech

6 weeks of annual leave (inclusive of bank holiday entitlement)

A range of wellbeing initiatives

Permanent colleagues also join our pension scheme

Beyond that, we'll be with you every step of the way, enabling you to get the most out of your role, grow your skills your way, and see your career develop in the way you want. Plus, we'll help you develop skills for life, so you can take charge of your future and ours. Be part of our talented retail team and unbox your passion at the UK's best-known retailer in tech.

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