

United Kingdom Jobs Expertini®

Sales Consultant (Field) - Portsmouth & Isle of Wight (Wood Industry)

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Company: Würth

Location: Portsmouth

Category: sales-and-related

Are you an outgoing and self-motivated individual? Do you have a passion for sales and enjoy being out in the field? If so, we want YOU to join our team!

We are a rapidly growing company, and we are looking for a dynamic and enthusiastic field sales consultant to join our team.

As a sales consultant in the wood division, you will sell our extensive, quality product range to a variety of Market Segments such as KBB, Joinery, Carpentry, Building, Exhibition Companies & Shopfitters.

We'll provide comprehensive training, ongoing support, and the backing of a fantastic team.

You will be working in a fast-paced environment, where you'll have the opportunity to meet new people, build relationships, and make a real difference to our business. You'll need to be confident, outgoing, and able to think on your feet to succeed in this role.

To succeed in this role, you must have:

Excellent communication skills and the ability to build relationships with potential customers.
A motivated and driven personality with a desire to exceed targets and grow the business.

Flexibility to be able to travel and stay between Isle of Wight (2 days) and Portsmouth area (3 days) per week.

We will offer:

Minimum guaranteed earnings Â£24,000.

Uncapped commission on all items sold.

Company car, tablet & mobile phone.

Additional rewards and incentives on sales, including points-based schemes and length of service payments.

Opportunities for growth and advancement.

The chance to work with an amazing team.

The satisfaction of knowing you're making a difference in people's lives.

If you're looking for a fun and dynamic work environment where you'll be challenged, rewarded, and have the opportunity to make a real impact, then we want to hear from you!

Apply now and together we can take your career to the next level.

You may have had experience or be interested in the following: Hospitality, Field Sales Representative, Business Development, Front of house, Sales Executive, Account Manager, Customer Service Representative, Sales Coordinator, Retail Sales Consultant, Telesales, Call Centre, Area Sales etc.

We are committed to inclusion and diversity for the future success of the Würth Group.

REF-(Apply online only)

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