

United Kingdom Jobs Expertini®

Sales Consultant - Scandinavia

[Apply Now](#)

Company: Pitchup.com

Location: United Kingdom

Category: other-general

Want to work with an award-winning and quickly expanding company? We're the leading website for outdoor holidays, making it a doddle to book camping, glamping and caravan sites all over the world, with over 5,300 to choose from. Pitchup.com receives 33m annual visits and up to 7,500 bookings per day, with total transaction value 50% up compared to 2022 (a record-breaking year). So far £260m worth of holidays have been booked through us and we've helped 9m holidaymakers make their great escape. This year we launched our new mobile website, updating the look and feel and increasing conversion, with the desktop version soon to follow. The company is profitable and was founded in 2009 by former lastminute.com staff with a background in the holiday park sector. You will join a nimble team of 70 based in 10 countries, all working from home, as we are a 100% remote business. Our site has been featured in leading global media titles, such as BBC News, New York Times, Le Figaro, and more, and has been translated into 17 languages. We're members of the Financial Times' FT1000 fastest growing companies in Europe and recently were awarded the Platinum Trusted Service Award by Feefo, for achieving a customer rating of at least 4.5 out of 5 for 3 years in a row. We now have vacancies for exceptional sales professionals, fluent in either Swedish, Norwegian or Danish and English to join our friendly, multinational team. As a member of our sales team, you'll work alongside our account coordinators to help our site owners set up their bookable listings, maintain their pricing and availability, and deal with any day-to-day queries. The role The main activity of the role will be to make sales calls from home to sign up campsites and holiday parks to taking bookings via our website. You will also help clients complete the registration process. Developing and maintaining a strong

network of contacts and to support relationships with key supplier decision makers

Discovering and following up for new accommodation Promoting product internally and providing recommendations on product as and when required Monitoring and analysing results, and ensuring client inventory is adequate and their allocation levels meet company requirements

Candidates will join a nimble team at a young company with extraordinary growth potential. We are looking for candidates able to dedicate at least 15 hours per week. Hours for the role can vary from week to week and can be flexible to work around you and your family. Later, a permanent role may be offered to the right candidate. Some travel may be involved, but this is optional. This is a 100% remote role. The candidate Candidates should be self-starters, extremely flexible as far as tasks are concerned, and able to prioritise based on company needs while meeting tight deadlines. The successful candidate will fulfil the following additional criteria: Proven track record of conducting new business development including B2B cold calling Self-motivated to make 50 - 100 calls per shift, whilst following up emails and client communications Fluent in Swedish/ Danish/ Norwegian (combination) and English Organised and methodical approach A willingness to be a 'jack-of-all-trades' for the sake of being part of a forward-thinking start-up At least two years' experience in a related field Own a computer Internet savvy, with good technical skills Ability to troubleshoot independently A desire to take a big part in the establishment of Pitchup.com as a modern, creative brand General administrative skills, as well as experience within a customer-facing sector Excellent communication skills and phone manner Switched on The package You will be paid a £12-18 hourly rate/ SEK 150 - 225 per hour + a commission per campsite and uncapped 'superbonus'. Read some of our latest press coverage UK: <https://inews.co.uk/inews-lifestyle/travel/uk-camping-campsites-august-bank-holiday-2022-availability-pitch-prices-1804816> <https://www.yumpu.com/en/document/read/67423068/camping-trade-world-issue-11/43> <https://www.farminglife.com/country-and-farming/international-womens-day-women-playing-key-role-in-growth-of-agritourism-study-finds-4055326> <https://www.thetimes.co.uk/article/storm-clouds-on-the-horizon-for-temporary-campsites-mg7nz5cv6> IT: <https://vincenzochierchia.blog.ilsole24ore.com/2022/01/18/estate-2022-pitchup-turismo-glamping-gonfie-vele/> <https://www.vanityfair.it/gallery/tende-da-campeggio-facili-da-montare-da-portare-in-vacanza> US: <https://medium.com/authority-magazine/dan-yates-of-pitchup-the-future-of-travel-in-the-post-covid-world-949495433861> <https://www.washingtonpost.com/travel/tips/camp-rental-utah-california-yellowstone/>

<https://www.nytimes.com/2022/11/27/travel/love-or-leave-winter-on-the-cheap.html> ES:

<https://www.elmundo.es/viajes/hoteles/2022/06/23/62b2c84ffdddf5758b45ef.html>

<https://www.europapress.es/turismo/nacional/noticia-sector-camping-espana-preve-2023-cifras-record-reservas-pitchup-20230215125405.html> FR:

<https://www.lefigaro.fr/actualite-france/ces-commerçants-contraints-aux-promos-pour-rassurer-les-vacanciers-20220808>

<https://www.camping-car.com/nos-actus/27057-laissez-vous-tenter-par-une-escapade-en-van>

Powered by JazzHR

[Apply Now](#)

Cross References and Citations:

1. Sales Consultant - Scandinavia MedicaljobsnearmeJobs United Kingdom

[Medicaljobsnearme](#)

2. Sales Consultant - Scandinavia Investmentbankerjobs Jobs United Kingdom

[Investmentbankerjobs](#)

3. Sales Consultant - Scandinavia Accountantjobs Jobs United KingdomAccountantjobs

4. Sales Consultant - Scandinavia PhysicianjobsnearmeJobs United Kingdom

[Physicianjobsnearme](#)

5. Sales Consultant - Scandinavia MadinahjobsJobs United KingdomMadinahjobs

[CarejobsJobs United KingdomCarejobs](#)

7. Sales Consultant - Scandinavia Maxillofacialjobs Jobs United Kingdom

[Maxillofacialjobs](#)

8. Sales Consultant - Scandinavia PhpjobsJobs United KingdomPhpjobs

[Courtjobs Jobs United KingdomCourtjobs](#)

10. Sales Consultant - Scandinavia PlumberjobsJobs United KingdomPlumberjobs

11. Sales Consultant - Scandinavia Socialmediajobopportunities Jobs United Kingdom

[Socialmediajobopportunities](#)

12. Sales Consultant - Scandinavia Investmentbankerjobs Jobs United Kingdom

[Investmentbankerjobs](#)

13. Sales Consultant - Scandinavia Radiologistjobs Jobs United KingdomRadiologistjobs ↗
14. Sales Consultant - Scandinavia BelgiumjobsJobs United KingdomBelgiumjobs ↗
15. Sales Consultant - Scandinavia Recruitmentjobs Jobs United Kingdom Recruitmentjobs ↗
16. Sales Consultant - Scandinavia HairjobsJobs United KingdomHairjobs ↗
17. Sales Consultant - Scandinavia Sciencejobsnearme Jobs United Kingdom Sciencejobsnearme ↗
18. Sales Consultant - Scandinavia Logisticsjobs Jobs United KingdomLogisticsjobs ↗
19. Sales consultant - scandinavia Jobs United kingdom ↗
20. AMP Version of Sales consultant - scandinavia ↗
21. Sales consultant - scandinavia United kingdom Jobs ↗
22. Sales consultant - scandinavia JobsUnited kingdom ↗
23. Sales consultant - scandinavia Job Search ↗
24. Sales consultant - scandinavia Search ↗
25. Sales consultant - scandinavia Find Jobs ↗

Source:<https://uk.expertini.com/jobs/job/sales-consultant-scandinavia-united-kingdom-pitchup-com-9bd2495aef/>

Generated on: 2024-04-30 by Expertini.Com