

# United Kingdom Jobs Expertini®

## Sales Consultant

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Company: Bromford

Location: United Kingdom

Category: other-general

**The vacancy**  
  
Are you a sales professional with a proven track record of exceeding targets and delivering exceptional customer service? Do you possess in-depth knowledge of the shared ownership and private sale market, coupled with experience in navigating the conveyancing process? If so, we have an exciting opportunity for you!  
  
We are seeking a dynamic **Sales Consultant** to join our team at Bromford. You will be responsible for the day-to-day sales operations for designated sites, ensuring swift response to all generated leads and striving to secure necessary reservations promptly.  
  
Your responsibilities will include responding to enquiries, nurturing leads, and securing reservations in a timely manner. To excel in this role, you will need to demonstrate strong negotiation skills and a thorough understanding of regulatory compliance in the property sales industry. Your ability to effectively communicate with clients, manage expectations, and prioritize tasks will be crucial in delivering outstanding results.  
  
In addition, the ideal candidate will have flexibility and willingness to travel, as the role will require attending meetings, sites, or property viewings as necessary.  
  
If you are a driven individual with a passion for sales, excellent communication skills, and a commitment to delivering results, we want to hear from you!  
  
Please take a moment to review the role requirements and specifications attached at the bottom of this advert before submitting your application.   
  
Embark on a full-time journey with us in our 'roaming' role based in Tewkesbury. This dynamic position requires you to work Tuesday to Saturday, with two days per week spent in the office. You'll travel within the south and north region. Enjoy the flexibility of splitting your week between workspaces and home, striking the perfect

balance. A Full UK Driving Licence is essential for this dynamic role. <br><br>Due to the nature of the role, a Basic DBS check will be required to ensure a secure environment.

Ready to embark on this versatile journey? Apply now! <br> <br><strong> Benefits of belonging at Bromford </strong><br><br>Joining Bromford isn't just about a job; it's about a community that values you. Here's a glimpse of the benefits you'll enjoy:<br><br> 27 days annual leave, plus bank holidays and the option to buy or sell up to 5 days leave each year<br><br> & pound;500 personal allowance to spend on your choice of benefits such as private medical cover, critical health insurance, dental treatment and gym membership<br><br> A Performance Related Pay scheme based on organisational and individual performance<br><br> Retail discount schemes to help you save on spendingsuch as food shops, clothing and technology<br><br> A wellbeing app that gives you access to free virtual GPs, 24/7 mental health support and rewards for healthy habits<br><br> A choice of two pension schemes, with employer contribution rates of up to 10% of salary<br><br> Company car/cash allowance alternative<br><br> A competitive commission package<br> <br>As a certified Great Place To Work, we value your well-being and offer a comprehensive benefits package. Apply now, and let's make Bromford the next exciting chapter in your career!<br><br>Swift action required! The closing date for applications is just around the corner on <strong>13th May 2024</strong>. If you have any queries or need assistance, feel free to reach out to Natalie, our Resourcing and Talent Specialist, at Natalie.sayer@bromford.co.uk. <br> <br>Seize this opportunity now! In the event of a high volume of applications, we reserve the right to close the vacancy early. Don't miss your chance to join us on this exciting journey! Apply promptly. <br><br><strong>About us</strong><br><br>We are a housing association- one that owns and provides 46,000 homes for people who can't access market housing; has individual relationships with more than 110,000 customers; has a strong balance sheet and plans to build 11,000 homes by 2030. all of this is only possible because of our 1,800 dedicated colleagues.<br><br>We take a simple view that nothing is more important to any individual or a family than their home. It's a matter of social justice that everyone should have a home that is safe, secure, and affordable. We exist to provide such homes. With the right home, people can achieve great things, not only for themselves but for wider society too.<br><br>We provide quality, affordable homes. But we care about the people who live in them too. We want each of them to be able to achieve their goals. This will be different for each customer. Put simply, we want people to thrive.<br><br><strong>Diversity Statement</strong><br><br>We are committed to providing a culture

where our customers, our colleagues and our partners feel valued for being unique. We empower individuals to reach their full potential within an open, fair and supportive environment. In return we expect everyone to be respectful, collaborate effectively and embrace diversity. By listening, learning and acting we aim to constantly evolve our ambitions for equality, diversity and inclusion to ensure we can always achieve our purpose.

**Great Place To Work Certified**

Bromford have been certified as a Great Place To Work (Nov 22 - Nov 23). The 2022 Great Place to Work Trust Index Survey highlighted that our employees believe we have an amazing company culture and that 89% of our employees were made to feel welcome when they joined us. We are also proud to have been named on 'UK's Best Workplaces for Wellbeing' list, proving that colleague health and wellbeing remains a top priority and that our people are truly at the heart of everything we do.

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