

United Kingdom Jobs Expertini®

Sales Consultant

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Company: Carrot Recruitment

Location: United Kingdom

Category: other-general

The Role

This role requires demonstrable experience in selling business information to blue chip clients, you will need to be entrepreneurial, client focused and resourceful.

Key responsibilities include:

Identifying new business opportunities and managing the full 360 sales cycle process

Build strong and lasting client relationships

Follow up on incoming sales leads promptly and professionally.

Maximize rates of renewal and revenue development through proactive account management and relationship building

Write and issue proposals to clients

Keep up to date with all relevant products and industry information

You

The ideal candidate will have:

Proven business development experience with a focus on selling business information products.

Healthcare experience preferable although not essential

Excellent communication skills – both written and spoken

Experience presenting products and services and

Experience working towards and exceeding sales targets

What you should do next

This Sales Consultant role is one not to be missed; To discuss this role further or to find out about other roles I'm currently working on, please get in touch or hit apply to submit your current CV.

Unless otherwise stated, if applying for a job within the UK or European Union, you must ensure that you are to work there.

Carrot Recruitment acts as an Employment Business and an Employment Agency on behalf of our client in recruitment for this role.

We are an Equal Opportunity Employer and do not discriminate against any employee or applicant for employment because of race, colour, sex, age, national origin, religion, sexual orientation, gender identity and/or expression.

If there are any arrangements or adjustments we can make to assist you at interview then please let us know and we'll be more than happy to assist.

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