

United Kingdom Jobs Expertini®

Sales Director - EMEA

[Apply Now](#)

Company: The Advocate Group

Location: London Area

Category: other-general

Role: Sales Director - EMEA Location: London Package: £100,000 - £120,000 + Package

The Advocate Group are confidentially leading the search for a Sales Director on behalf of a global Home Textiles organisation. The business are looking to expedite growth throughout EMEA and need an experienced hands-on Sales Director to drive growth direct to retail and through key distribution partners. Key Responsibilities: Drive the opening of new retail accounts and swiftly convert them into sales, leveraging existing relationships and effectively showcasing our products and services. (Focus: UK, France, Iberia, Italy) Build and maintain strong relationships with key clients, partners, and stakeholders to identify opportunities for business expansion and collaboration. Monitor market trends, competitive activities, and industry developments to identify opportunities and threats and adjust sales strategies accordingly. Represent the company at industry events, conferences, and trade shows to promote our products and services and expand our network. Develop and implement strategic sales plans to expand our market presence and drive revenue growth in Europe. Prepare regular sales reports and forecasts for senior management, providing insights and recommendations to optimize sales performance. Collaborate with cross-functional teams, including marketing, product development, and operations, to ensure alignment and execution of sales strategies. Lead and mentor the European sales team, providing guidance, support, and training to achieve sales targets and objectives. Candidate Profile: 1- Experience: Proven track record of at least 8-10 years in sales and business development - Demonstrated success in a leadership role, preferably in a multinational context Experience in the UK and EMEA markets is highly desirable 2- Industry Knowledge: Strong

understanding of the industry, market trends, and competitive landscape 3- Communication Skills: Excellent verbal and written communication skills in English and French (would be a plus) Ability to communicate effectively with diverse stakeholders 4- Strategic Thinking: Proven ability to think strategically and execute plans effectively Strong problem solving and decision-making skills 5- Results-Oriented: Results-driven with a focus on achieving and exceeding sales target 'APPLY NOW' for Immediate Consideration or contact Lee McNally on 07590863306.

[Apply Now](#)

Cross References and Citations:

1. [Sales Director - EMEA Productmanagementjobs Jobs London Area Productmanagementjobs ↗](#)
2. [Sales Director - EMEA Digitaljobsnearme Jobs London Area Digitaljobsnearme ↗](#)
3. [Sales Director - EMEA Copenhagenjobs Jobs London Area Copenhagenjobs ↗](#)
4. [Sales Director - EMEA Javascriptjobs Jobs London Area Javascriptjobs ↗](#)
5. [Sales Director - EMEA Contentwriterjobs Jobs London Area Contentwriterjobs ↗](#)
6. [Sales Director - EMEA Workjobs Jobs London Area Workjobs ↗](#)
7. [Sales Director - EMEA Highestpayingjobs Jobs London Area Highestpayingjobs ↗](#)
8. [Sales Director - EMEA Mechanicaljobs Jobs London Area Mechanicaljobs ↗](#)
9. [Sales Director - EMEA Teachingassistantjobs Jobs London Area Teachingassistantjobs ↗](#)
10. [Sales Director - EMEAPinkcollarjobs Jobs London Area Pinkcollarjobs ↗](#)
11. [Sales Director - EMEASapjobs Jobs London Area Sapjobs ↗](#)
12. [Sales Director - EMEAMelbournejobs Jobs London Area Melbournejobs ↗](#)
13. [Sales Director - EMEAItalyjobs Jobs London Area Italyjobs ↗](#)
14. [Sales Director - EMEAStockholmjobs Jobs London Area Stockholmjobs ↗](#)
15. [Sales Director - EMEANetworkengineerjobs Jobs London Area Networkengineerjobs ↗](#)
16. [Sales Director - EMEADallasjobs Jobs London Area Dallasjobs ↗](#)

17. Sales Director - EMEA Resume-score Jobs London Area Resume-score ↗
18. Sales Director - EMEA Findfulltimejobs Jobs London Area Findfulltimejobs ↗
19. Sales director - emea Jobs London area ↗
20. AMP Version of Sales director - emea ↗
21. Sales director - emea London area Jobs ↗
22. Sales director - emea Jobs London area ↗
23. Sales director - emea Job Search ↗
24. Sales director - emea Search ↗
25. Sales director - emea Find Jobs ↗

Source: <https://uk.expertini.com/jobs/job/sales-director-emea-london-area-the-advocate-group-2599-58093/>

Generated on: 2024-05-05 by Expertini.Com