

Sales Executive

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Company: Octane Recruitment

Location: Dover

Category: other-general

Sales Executive - OC16239

Dover

£25k Basic + commission (OTE 45k)

Hours: 1 day off during week, closed Sundays, 1 Saturday off in 4 (but no day off in week when off Saturday) 8.30am to 6.00pm (5pm on Saturday)

We are seeking a highly motivated individual with car sales experience to join our clients fantastic sales team in Dover.

Benefits

Competitive salary package

Long service recognition

Generous holiday entitlement which includes bank holidays

Staff events

Comprehensive access training

Personal development programmes

Pension plansSales Executive Role:

You will be tasked with dealing with customers to secure the right car & finance package.

Dealing with the customer professionally and finding their requirements

Discuss what vehicles you have available and run through all options available.

Arranging and supervise test drives with the customers.

Greet and engage with customers.

Possess in-depth knowledge about the cars for sale, including features, specifications, and pricing
Full Training will be provided for the successful candidate.

A good Sales Executive will be someone who can work in a professional manner giving confidence to the customer and presenting the company in the right way.

Sales Executive Requirements:

Provide exceptional customer service.

Full UK Driving License.

Willingness to learn. Consultant - Ryan Scholes - Octane Recruitment

INDSE

Octane Recruitment are a leading Recruitment agency specialising in Automotive, Motor trade, Engineering, OEM and various related industries.

We are recruiting across the UK for Car Sales Executive, Trainee Car Sales Executive, Commercial Sales Executive, Sales Experts, Business Manager, Transaction Manager, Sales Controller, Sales Manager, General Sales Manager, Fleet Sales Executives, BDM, Business Development Manager, Sales Administrator.

Octane Recruitment cover a variety of different sectors including Technical, Mechanical, Engineering, Sales, Service, Aftersales, Bodyshop, Fleet & Rental Management, Accounts, Finance, Marketing, & Payroll, Managerial, Logistics, Parts, Administration, Call Centre / Contact Centre, Senior Appointments, Head Office Positions and Confidential Appointments.

Cross References and Citations:

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