

Sales Executive

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Company: Eastern Western Motor Group

Location: Dundee

Category: other-general

Sales Executive - Eastern Western Motor Group

40 hours Dundee

Sales Executive

Dundee

Salary up to £27,000 OTE up to £49,300

Colleague Benefits:

Enjoy your birthday off on us every year!

Colleague Discount - We offer excellent discounts on new and used car purchases, parts and servicing across all our brands.

Industry leading training and development opportunities.

Access to Vitality at Work which offers discounted health screening, gym membership discount and health and wellbeing support.

Generous Holiday Allowance - Your free time matters to us! We give all our employees up to 40 days annual leave each year.

Your Family Matters - As a family run Company, your family matters to us. We offer our employees a pension plan, death in service scheme and access to our staff saving club. We also offer free corporate passes for Five Sister Zoo, Almond Valley and many more local attractions!

YourDiscounts is our retail discount partner. You can save hundreds of pounds on everything from holidays to your weekly shopping!

Vehicle Introduction Bonus – Earn £100 by referring a friend or family member to purchase a car at one of our Dealerships.

Up to 5 study days off per annum, plus time off for any exams.

Role Overview:

Achieving monthly sales targets for new vehicles, used vehicles, finance and additional products.

Build rapport with customers to understand their needs.

Carry out telephone prospecting and follow up on marketing activities.

Coordinate the order and delivery of vehicles.

Follow internal sales procedures, including accurate recording of customer details, appraisal and compiling and maintaining a customer base.

Accurately appraise part exchanges.

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