

United Kingdom Jobs Expertini®

Sales Executive - Knowl Hill

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Company: Butcombe Brewing Co.

Location: United Kingdom

Category: other-general

Sales Executive - Knowl Hill**Key Responsibilities/Main Duties:The role consists of managing meeting and events bookings as well communicating the clients need to relevant property general manager.

Be passionate and knowledgeable about us as a brand and the local area.

This is a client facing role that works closely with relevant teams to ensure all packages and service are executed as per the client's requirements.

Support client account development and leading key projects through the seasonal calendar, to be pro-active with regard to new business, perusing all leads & enquiries (new and existing business) across all channels in the region.

To monitor and review on a weekly basis all provisional enquiries with the R&E Revenue

Manger. Conduct show arounds and promote all the services we have to offer.* **Skills,

Experience and Qualifications:* Previous experience as an event sale or coordinating events is essential.Excellent communication and customer skills. Can lead and motivate the staff within the property. Can priorities and delegate work to meet deadlines. Strong attention to detail Flexibility to work shift and work weekends since the department is open seven days a

week * **Travel Requirements:*The role requires travel between properties, therefore a clean driving license is required.Occasional travel between UK, Guernsey and Jersey.

Hours of Work** Full time of 37.5 hours per week * Sunday to Saturday, to include some evening and bank holidays

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