

# United Kingdom Jobs Expertini®

## Sales Executive - Maidstone

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Company: 4Com Plc

Location: United Kingdom

Category: other-general

### Working with 4Com:

What do you want from life? If you're chasing more; the better lifestyle, the nicer holidays and the bigger house, then you need a job that pays well enough to make those dreams a reality.

That job is this job: **Sales Executive at 4Com.**

Everything here is built for the best Salespeople to earn the money that their talents deserve; your appointments are booked for you, you'll have a high-end car with fuel card, and you'll receive thorough initial training and comprehensive ongoing support.

You'll be selling HiHi; A premium business telecom system to SMEs around the UK. The great news is, HiHi is unique to us, it has had millions of pounds of marketing investment, and is widely considered to be market-leading, giving you an advantage before you even walk in the door.

So, there it is, the ability to earn life-altering money, selling a market leading product, with the kind of support most sales people can only dream of. If you need more information read on, or scroll down to apply now.

**Benefits for Sales Executives choosing to work with 4Com include:**

£23.5k Basic salary + Commission

Enhanced £50k Basic salary + Commission for your 1st 4 months.

Uncapped bonus of £120k or more.

Premium company car.

Fuel card including covering personal miles.

2-week sales training programme plus 1 week shadowing.

Additional weekly incentives to keep things competitive.

Team social and charity events outside of work.

Benefits including pension, healthcare and more.

**In return for this we are looking for someone who is:**

Outgoing and presentable with the ability to instantly build rapport.

Experienced in direct or door to door sales.

Down-to-earth, our customers don't want to hear corporate jargon and neither do we.

Target driven with a sense of ownership and pride in performance and its impact on the success of the company.

**Responsibilities for Sales Executives will include:**

To attend all pre booked and pre qualified New Business appointments assigned to you in your diary.

To complete company research prior to each appointment.

This is a national field sales role, so the expectation is that you will be away from home during the working week. However, all hotels are pre booked and paid for by us with an additional £25 per night food allowance.

Attending the office every Friday for the weekly Sales Meeting and group training.

If the role of **Sales Executive** sounds like the role for you, please get in touch with us as

we'd love to hear from you.

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