

Sales Manager (Asset Management)

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Company: Beagle Talent

Location: City Of London

Category: other-general

Beagle is delighted to be retained by a unique Asset Management group, that would see you responsible for a socially responsible and sustainable solution to the world's property demand. In other words - a client that allows you to develop your commercial skills, and ensure you are doing real social good, *as well*. This is a sales role designed to really challenge and reward potential. We are seeking an ambitious self-starter, with experience of building and developing relationships with institutional investors. At least 2 years of experience in sales along with exceptional communication skills and the ability to network with investor and stakeholders in senior positions within client organisations is required. Responsibilities: Work with the CEO to develop and implement strategic sales plans to generate new business opportunities Identify and target potential clients through market research and networking Build and nurture strong, long-lasting client relationships Understand the unique investment needs of clients and provide bespoke solutions Achieve and exceed sales targets and KPIs, contributing to the overall growth and success of the company.. Generate weekly sales reports and other ad hoc sales related reports as necessary. If you feel like the time is right to take on a new, and exciting challenge - then we should talk....

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