

Sales Manager – Branded

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Company: Danielle Ward Recruitment

Location: United Kingdom

Category: other-general

Sales / Account Management

Sales Manager – Branded

Position: Sales Manager - Branded

Location: North West

Salary: Excellent

Job Reference No: S002

Recruiting Consultant: Sarah

Details

Branded Account Manager Overview

Our client is renowned for their in-house brands, which provides affordable casual clothing for all of the family. They are now recruiting for a Sales Manager to work on these brands and sell their stock, to existing high street, commercial customers, and using your experience and contacts to target new relevant customers.

Branded Account Manager Responsibilities

Generate sales among various customers and being their point of contact

Negotiate and close business contracts with customers

Identify opportunities to grow business with existing customers

Present business updates to the Director and Senior team

Negotiate costs to achieve optimum margins and profits

Competitor research and analysis

Manage the budgets

Deliver sales pitches to prospective clients

Branded Account Manager Skills and Experience

Excellent time management and ability to meet the various deadlines of concurrent customers

Relevant experience working within fashion is essential

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