

United Kingdom Jobs Expertini®

Sales Manager

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Company: CPI Selection

Location: England

Category: other-general

Our client is a UK market leader name within the Digital Marketing sector. Due to continued growth and developing market-share they are looking for an experienced Sales Manager to look after a team of Business Development Managers. This would cover the Home Counties and the managing a team of 10 representatives. The position is remote but would need someone within a 25 mile radius of Milton Keynes as although the majority of this role is coaching, developing and the people management there will be the opportunity to accompany the BDM's on client visits to support closing the deal. Fast-paced role targeting the SME market-place and across all sectors so the successful manager will need great time management and organisational skills coupled with the emotional intelligence and sales management to motivate, drive and steer their team to over-achievement. Our client will offer outstanding training and on-boarding and are open to passionate managers who have managed a sales team delivering solutions - digital marketing experience is preferable not essential. Great mentor awaits with strong tenure and supportive, motivational and very strategic and their approach. This role would suit a passionate Sales leader with a proven track record of demonstrating success through coaching with a sales methodology closely linked to the Challenger model. Potential of a guaranteed bonus to be paid for first 6 months for anyone in a role currently earning commission who would otherwise want to make this move. Year 1 OTE package of £75-80k + company car or car allowance on offer here as well as comprehensive benefits package.

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