

Sales Manager (Falkirk & Durham Regions)

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Company: Freightroute

Location: Falkirk

Category: other-general

LocationFalkirk FK5 3NS

Shift Pattern42.5 hours per week

Salary£43,000 - £45,000 OTE

Reporting ToRegional Sales Manager

Location:Falkirk FK5 or Durham DH14

Shift Pattern: Monday to Friday 09.00 – 17.30

Reporting To:Regional Sales Manager

Remuneration Package : Base Salary, Uncapped Commission Scheme & Annualised Bonus – OTE £43K - £45k

Additional Benefits : Fully expensed company car / MCA car scheme following probation. Company Laptop, Mobile and Pension Scheme

Freightroute Limited is a family business and one of the leading privately owned palletised transport organisations in the UK. Established in 1979 we operate across 11 sites in England and Scotland with over 480 employees and 220 vehicles.

Striving to deliver excellence as standard we offer a wide range of delivery solutions to our customers while maintaining the highest standards of safety and professional conduct.

An exciting opportunity to join our team has arisen for an experienced Sales Manager to develop new business opportunities across two core regions of Falkirk / Durham within our depot network. With your primary location base in anticipated as Falkirk, you will however, be required to regularly attend the Durham depot, as this is a dual territory role.

A self-motivated, customer focused approach is essential for this wide-ranging role which requires drive and determination to seek out and develop self-generated leads against agreed new business targets, together with account management experience to manage an existing portfolio worth approximately £7m pa across the two areas.

Experience within the Palletised Transport and Logistics sector preferred. Excellent communication skills across all stakeholder levels, along with a confident pro-active approach to delivering rate reviews to existing customers and supporting operations with service-related queries.

If you think you have the drive to succeed and the desire to bring your personal stamp to the palletised haulage sector we want to hear from you.

Note to recruitment agencies: We prefer to recruit direct but we do have a authorised agency partner list for when we need a helping hand, we will be in touch if we need you.

The Freightroute Group require all applicants to be eligible to work in the UK with no restrictions. We do not offer sponsorship/work visas. You will be required to provide proof of Right to Work at interview stage.

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