

## Sales Manager

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Company: The Growth Consultants

Location: Greater Bristol Area

Category: other-general

About the role Are you a dynamic leader with a passion for sales and a knack for team management? Look no further! We are working with a leading services business based in Bristol who collaborate closely with businesses across the retail, hospitality, and leisure sectors. As they continue to expand their reach and impact, they are seeking a talented Sales Manager to spearhead their inside sales and account management function.

About the Client Our client has established themselves as a trusted partner in the Retail, Hospitality and Leisure sectors. Well-known for providing a high level of a service and always delivering on what they say they will do. Working across the sector they partner with emerging brands and established household names.

Role Responsibilities: Lead and motivate a dedicated team of inside sales representatives and account managers. Provide day-to-day management and coaching to enhance team performance and productivity. Develop and implement strategic sales plans to achieve and exceed targets. Collaborate with cross-functional teams to optimise sales processes and customer experience. Analyse sales data and market trends to identify opportunities for growth and improvement. Foster a positive and collaborative work environment that promotes creativity and success.

What are they looking for? managing or coaching a team in a sales environment. team are hybrid so the ability to manage remotely is also desirable. passion for leading and inspiring people to achieve targets. communication and interpersonal skills. within B2B Sales and the services sector is required. knowledge of Retail, Hospitality or Leisure would be desirable. player who enjoys getting involved in team socials and team activities.

Why Join them: Opportunity to play a pivotal role in shaping the future of our sales team and business. A basic salary up to £45,000 with benefits, including

performance-based incentives. Dynamic and supportive work environment with opportunities for professional growth and development. Chance to work with industry-leading clients and make a meaningful impact in their success. Hybrid and flexible working opportunities.

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