

Sales Manager South East.

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Company: Kronospan

Location: United Kingdom

Category: other-general

Key features of the role –

- Development sales across Kronospan product portfolio – Particleboard (PB), Medium density fibreboard (MDF), oriented strand board (OSB), with a significant focus on the decorative market, such as flooring, worktops and furniture market.
- New business development and account management of clients within Distribution, Furniture Manufacturing, Building Merchants and others.
- Conduct trade negotiations with clients
- Preparation of trade offers
- Liaise with Internal Sales and Production to ensure customer client requirements are achieved.
- Maintain the highest levels of client service.

Requirements

Qualifications and Experience

- Previous experience in sales and territory management
- Experience in wood processed product sales, particularly the decorative side of the market.
- Strong organisational skills
- Outstanding communication skills
- A real “can do” attitude

- Valid B. cat. driving license

What we offer

Just some of what we are able to offer includes –

- Attractive salary & Bonus
- Car Allowance, Laptop & Mobile Phone
- Exciting and challenging work
- Continued training, support and career development
- The opportunity to work with and learn from, industry leading people who are committed to excellence

#LI-JR1

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