# **United Kingdom Jobs Expertini®**

#### sales negotiator

### **Apply Now**

Company: TDM Recruitment

Location: United Kingdom

Category: other-general

Job description.

Sales Negotiator – FTSE housebuilder

£24, plus £55, OTE uncapped

Near Bulkington, Warwickshire

Are you ready to join a company with a fantastic commission structure uncapped earnings?

A great opportunity has come up to join a leading housebuilder as a Sales Negotiator and provide high-quality products. This company would be perfect for someone who's moneymotivated, enthusiastic and wants to join a supportive and dynamic, 5\* housebuilder that invests in their people near **Bulkington**, **Warwickshire**.

You will be part of the Sales and Marketing team reporting directly to the Sales and Marketing Manager. Due to the nature of this role, you will be expected to work weekends, with Tuesday and Wednesday as your days off. You will be earning a competitive salary of £24, basic plus commission. This will be based on your sales, IFAs, customer satisfaction surveys, and recommending solicitors (earning an expected additional £55,

To be suitable for this role, you will already be an experienced Sales Negotiator who has a background and demonstrable history in this role for a house builder.

Applicants without the relevant experience working for a housebuilder as a new homes sales manager will be discounted

#### responsibilities include:

Meeting and greeting customers on site

Taking customers details and qualifying their requirements Dealing with incoming sales enquiries Taking customers on viewings Advising customers on the sales journey and progressing sales Ensuring the sales suite is presentable Manage sales database and ensure it is up to date. benefits include: £55k OTE key requirements: You will have at least 1 years' experience as a sales consultant for a housebuilder, housing association, developer or new homes estate agency Motivated and results driven Committed to delivering first class customer journey Highly organised Available to work weekends Valid UK driving licence

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