

# United Kingdom Jobs Expertini®

## Sales Operations Analyst

[Apply Now](#)

Company: Oxford Nanopore Technologies

Location: United Kingdom

Category: computer-and-mathematical

Oxford Nanopore Technologies is headquartered at the Oxford Science Park outside Oxford, UK, with satellite offices and a commercial presence in many global locations across the US, APAC and Europe.

Oxford Nanopore employs from multiple subject areas including nanopore science, molecular biology and applications, informatics, engineering, electronics, manufacturing and commercialisation. The management team, led by CEO Dr Gordon Sanghera, has a track record of delivering disruptive technologies to the market.

Oxford Nanopore's sequencing platform is the only technology that offers real-time analysis, in fully scalable formats from pocket to population scale, that can analyse native DNA or RNA and sequence any length of fragment to achieve short to ultra-long read lengths. Our goal is to enable the analysis of any living thing, by anyone, anywhere!

### The details...

The Global Sales Operations and Enablement team has a goal to drive, measure and increase efficiency in the execution of the Oxford Nanopore Technologies sales process, enabling us to meet and exceed global commercial targets.

We are looking for a motivated and experienced **Sales Operations Analyst to join our team in Oxford on a hybrid basis** As a Sales Operations Analyst, you will be responsible for supporting all sales operations activities, including regional sales forecasting, and keeping up to date with market intelligence impacting local commercial goals. The role requires collaboration with the data, finance, sales, marketing, and customer solution teams.

### Key responsibilities

Performing regional sales data analysis and KPI reporting

Stakeholder presentations of recommended actions from the data analysis

Interpreting and presenting data results

Developing detailed sales forecasting and planning

Analysing and reporting on customer performance and customer experience

Generating agreed regionally specific sales reports

Evaluating the performance of sales professionals

Analysing market trends

Making recommendations on sales goals and territory design

Investigating technological solutions to improve efficiency

Reporting the impact of local sales team tasks on reaching commercial goals

### **What we're looking for...**

Degree in Life Science, Maths or higher education qualification with a successful record of accomplishment in business analyst positions

Minimum 3 years sales operations experience

Setting up reporting processes to show impact

Prior experience of teamwork

Working in collaboration with sales teams and other stakeholders in exceeding commercial goals

Ability to collate, prioritise and feedback on progress of a variety of projects

Excellent communication and presentation skills

Clarity on requirements for reporting

Computer, problem solving and analytical skills

Able to coach and develop others

Knowledge of reporting and analytics using analytic platforms

Knowledge of new developments in the space and ability to create business cases

Effective communication skills

You should have a positive can-do attitude, phenomenal communication skills, the ability to prioritise and collate information and be self-motivated!

We offer outstanding benefits to include an attractive bonus, generous pension contributions, private healthcare and an excellent starting salary. Based within beautiful, landscaped surroundings with tree-lined walks, water features and a lake, all of which make for a wonderful working environment.

If you are looking to utilise your skills to really make a difference to humankind, then consider joining our team and apply today!

[Apply Now](#)

#### Cross References and Citations:

1. [Sales Operations Analyst Socialmediajobopportunities Jobs United Kingdom Socialmediajobopportunities ↗](#)
2. [Sales Operations Analyst Houstonjobs Jobs United Kingdom Houstonjobs ↗](#)
3. [Sales Operations Analyst Sustainabilityjobs Jobs United Kingdom Sustainabilityjobs ↗](#)
4. [Sales Operations Analyst Searchnzjobs Jobs United Kingdom Searchnzjobs ↗](#)
5. [Sales Operations Analyst Pandajobs Jobs United Kingdom Pandajobs ↗](#)
6. [Sales Operations Analyst Ecologyjobs Jobs United Kingdom Ecologyjobs ↗](#)
7. [Sales Operations Analyst Manufacturingjobsnearme Jobs United Kingdom Manufacturingjobsnearme ↗](#)
8. [Sales Operations Analyst expertini Jobs United Kingdom expertini ↗](#)
9. [Sales Operations Analyst Nodejobs Jobs United Kingdom Nodejobs ↗](#)
10. [Sales Operations Analyst Denverjobs Jobs United Kingdom Denverjobs ↗](#)

11. Sales Operations Analyst [Openairmedia Jobs United Kingdom](#)
12. Sales Operations Analyst [Searchukjobs Jobs United Kingdom](#)
13. Sales Operations Analyst [Nyjobscareer Jobs United Kingdom](#)
14. Sales Operations Analyst [Schooljobsnearme Jobs United Kingdom](#)
15. Sales Operations Analyst [Ukjobscareer Jobs United Kingdom](#)
16. Sales Operations Analyst [Colombiajobs Jobs United Kingdom](#)
17. Sales Operations Analyst [Spainjobs Jobs United Kingdom](#)
18. Sales Operations Analyst [Enforcementjobs Jobs United Kingdom](#)
19. Sales operations analyst [Jobs United kingdom](#)
20. AMP Version of Sales operations analyst [Jobs United kingdom](#)
21. Sales operations analyst [United kingdom Jobs](#)
22. Sales operations analyst [Jobs United kingdom](#)
23. Sales operations analyst [Job Search](#)
24. Sales operations analyst [Search](#)
25. Sales operations analyst [Find Jobs](#)

Source: <https://uk.expertini.com/jobs/job/sales-operations-analyst-united-kingdom-oxford-nanopore-tech-9364b94c8b/>

Generated on: 2024-05-01 by [Expertini.Com](#)