United Kingdom Jobs Expertini®

Sales Representative for Devoucoux

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Company: LIM Group Leather in Motion Location: United Kingdom Category: other-general

Our company specializes in the design, manufacture and distribution of top-of-the-range riding articles for the various equestrian Olympic disciplines. Developing brands, the company is based on the desire to participate in the sporting performance of top-level riders by offering them innovative products and an irreproachable local service on an international scale. As part of our development in the UK, we are looking for sales representative to represent our brand Devoucoux.

Reporting to your sales manager, you will be responsible for the development of your sector (prospecting, sales, customer relations).

Your mission:

Become the most talented expert in sport saddles within your territory.

Develop and manage your customer base independently (Amateurs, Trainers, Pro-Riders, Barns).

Represent Devoucoux at international and local competitions.

Create a unique experience for clients through your knowledge and best-in-class customer service.

Be a brand ambassador!

Why you ? Because you have:

Strong sales skills & excellent communication.

An entrepreneurial spirit and business experience in the equine industry (2+ years).

Strong organizational skills and are a mature, independent and dynamic person.

The travel bug and enjoy being on the road!

Have a taste for challenge and achieving objectives.

You have an adventurous spirit; you have a valid driver's license and you like to drive.

Why choose us?

For the quality of the training and managerial support provided, available 24/7.

For the facilities we offer you:

A car with a gas card,

A tablet and a smartphone,

Attractive remuneration (fixed salary + commissions)

In order for your application to be considered, please send your CV with a few lines explaining your motivations.

Job Type: Full-time, Permanent Contract

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Cross References and Citations:

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