

# United Kingdom Jobs Expertini®

## Sales Representative

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Company: ACS Business Performance Ltd

Location: Leicester

Category: sales-and-related

The successful Sales Representative you will pro-actively source new business and work as part of a team to achieve targets. You will manage existing customers within a defined geographical area and increase overall sales, keep your product knowledge up to date and use technology to aid efficiency and give customers a better experience.

The role will involve:

Pro-actively source new business and work as part of a team to achieve targets.

You will manage existing customers within a defined geographical area and increase overall sales, keep your product knowledge up to date and use technology to aid efficiency and give customers a better experience.

You will be highly motivated and enthusiastic with prior experience working as Sales Representative or similar, ideally having sold Timber and or Timber based panel products.

You will also need to have a proactive approach to develop existing business along with generating business from your own contacts.

You should be comfortable in a busy sales office and have had demonstrable success in sales.

You will need excellent IT skills and enjoy working as part of a team but also be able to manage your own workload.

To be successful in this role of Sales Representative we would love to speak to anyone who

has experience of:

Proactive selling of Timber and Panel Products to our existing and new customers, via office work and customer visits.

Be able to fully utilise all available technology, including digital platforms, to interact with our customer base.

Expansion of our presence in the market for value-added products.

Conduct price negotiations with clients on behalf of the Company to reach a profitable conclusion.

ACS are recruiting for a Sales Representative. If you feel that you have the skills and experience required in this advertisement to be a Sales Representative, please submit your CV including an outline of your experience as a Sales Representative It is always a good idea to include a covering letter outlining your experience as a Sales Representative with your application as this will enhance your chances of selection and improve your prospects of landing the Sales Representative role you desire.

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