

## Sales, South East

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Company: Liberty Wines

Location: United Kingdom

Category: other-general

An opportunity has arisen within our Sales team for an ambitious individual with a determination to succeed to help strengthen our team and drive our success even further.

### **Key Responsibilities**

The successful candidate will be responsible for managing and growing sales with existing off trade and on trade customers, delivering a highly professional standard of account management as well as developing new on-trade and off-trade business opportunities.

### **About You**

We are seeking an experienced, enthusiastic, results-driven individual with strong wine empathy and great product knowledge who can hit the ground running.

You will have:

Proven ability to sell to and grow accounts in both the on and off-trade and meet wine sales targets

Proven experience of working within a team and meeting deadlines

Good organisational skills with the ability to deal with administrative tasks efficiently

Able to demonstrate good wine knowledge, preferably at WSET Diploma level

IT proficient including Microsoft Excel, Power Point and Word

Working from home, preference will be given to candidates living in, with contacts in and knowledge of the South West London / Surrey / Berkshire area.

## What you can expect

Competitive commission scheme

25 days holiday excluding public holidays increasing after 2 years' service

Personal bonus of up to 5% of salary, based on performance against key objectives

Company pension scheme matching up to 5% of contributions

18 weeks enhanced maternity leave and 4 weeks paternity leave.

Cycle to work scheme & Season ticket loan

Employee Assistance Programme

Travel insurance

Employee wine discount

Retail, wellbeing, technology, and travel discounts

Liberty Wines is an award-winning company and accredited by Investors in People which offers excellent opportunities for training and development alongside a great working environment (and an even better coffee machine).

We encourage all our employees to further their wine knowledge through our in-house Liberty Wines Academy and WSET (Wine & Spirit Education Trust) courses alongside building skills and experience over the course of their professional development.

Liberty Wines celebrates diversity, and we are committed to creating an inclusive environment where everyone feels comfortable to be themselves.

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