

United Kingdom Jobs Expertini®

Self Employed Mortgage and Protection Adviser

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Company: Spicerhaart

Location: United Kingdom

Category: business-and-financial-operations

Overview

Just Mortgages is part of **Spicerhaart: the UK's largest Independent Property Group**.

With its rapidly growing financial services business, Just Mortgages, our reputation has grown to be one of the leaders in both innovation and technology in its industry.

Its well-established Self-Employed Division are looking for experienced and **Self-employed mortgage and protection broker** to work within the Central London area.

Expectations

As a **Self Employed Mortgage and Protection Adviser** you can expect to:-

Work at a flexible pace that suits you

Provide full advice and recommendations on both **Mortgage and Protection Services**

Be responsible for the full end-to-end process of applications ensuring that you are **identifying your client's needs** and **offering advice and products** that **best suits their requirements**

Treat your clients with the highest regards ensuring that they receive the **correct and compliant financial advice** whilst making sure that they fully understand the products and services that are available to them

Be able to **prepare for future appointments** and **generate referrals** whilst **attracting new customers and business**

Be seen as the 'hub of knowledge' – an **expert in your client's needs** with a goal to help your clients to achieve their property dreams.

Qualifying Criteria

To be a successful Self Employed Mortgage and Protection Adviser

Hold **CeMAP** or similar industry-recognised qualification

Have a minimum of **24 months** mortgage advising experience within a brokerage

Have **a consistent track record** of achieving your goals within your current role

Be proactive and self-motivated

A passion for achieving a fantastic **customer experience** .

Willingness to learn and adapt to market and developer needs

Proven use of **mortgage-specific software**

Full driving licence

You are legally entitled to live and work in the UK in accordance to the Immigration, Asylum and Nationality Act 2006. (Please Note: you will need to provide evidence of your right to work in the UK via proof of address, identity and NI prior to a formal offer of employment).

Benefits

In return you will enjoy:

75-85% commission on banked income giving you the ability to write your own pay cheque at the level you want; £50,000, £100,000, £250,000 or more.

Marketing support

Compliance support

Digital Media Package including Social Media training and support.

Access to Openwork's competitive proposition including a multi-tied protection offering

Options to become a Commercial Broker and/or Equity Release Adviser alongside your current Mortgage and Protection licences

Designated Area Directors working alongside you to offer regular and timely support

Support with Lead Generation

Recruitment Support should you wish to grow your business

Training – Remote, Group and 1 on 1 to suit your needs.

Your next step

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