

Senior Account Manager

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Company: Ultimate Asset

Location: London Area

Category: other-general

Senior Commercial Account Manager - Enterprise CDP Marketing TechSalary up to £100k base + 30% OTELocation - this role can be based Hybrid in London or France The CompanyThis European company are looking to continue their EMEA expansion.They have a very strong CDP that enterprise organisation absolutely need in the post cookieless world.Exciting BitsReport directly into C'levelThis market is going to absolutely sky rocket espically with the depriciation of Cookies, now is the best time to join!They have technical support on handThey're doing really well compared to their competitorsThe RoleYou will be account managing enterprise clientsThe focus is on net revenue retention, so the renewals and growth of accounts Be the face of this company with clients and working in close partnership with the clients to get the most from the platformWorking with EMEA clientsRequirementsYou must come from a commercial account management position from another complex SaaS marketing technology - along the lines of a CDP, DMP, Customer Data Marketing, CX, Personalisation, multi channel marketing and customer journeyYou must have enterprise experience, dealing with 100k+ P/A clientsYou must have experience renewing and growing accounts - the focus is on net revenue retentionIdeally you'll speak English + French or GermanYou can go into the London office x2 days a weekGet in touch at Swaran@ultimateasset.com to find out more

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