

## Senior Business Development Manager - Dental Sector

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Company: Aspiration Training

Location: United Kingdom

Category: other-general

**Are you an experienced and well-established Senior Business Development Manager, looking to join our thriving Dental team in North of England? We are looking for someone who is proven in their field, can demonstrate clear sales panache and delivers consistent success in driving new business and client management.**

**We would love to hear from you.**

We are an organisation that is a 2-star Best Company to work for accreditation, as endorsed by our Team Members, and we are a specialist, award-winning, independent training provider for England and Wales delivering qualifications across the Early Years, Adult Care and Dental sectors for over years.

We are looking for someone who'll maintain very strong relationships with existing clients whilst also actively driving new business opportunities from a cold start. You will manage and achieve your own personal KPIs and support the Head of Business Development in driving a high-performance culture across the team. In this position, though remote working, you will feel like part of a team with fantastic colleagues around you who offer support and guidance. Inclusion and teamwork are two of many things that we feel are paramount to our continued success. Please note that having a driving licence and access to a vehicle is essential for this position.

We value each and every team member, their commitment to us and our stakeholders, the success they bring and the positive culture they create. As an appreciation of that, we have a great range of benefits available, including flexible-working, very generous annual leave plus a holiday purchase scheme, green car scheme, birthday rewards ranging from £ - £1,

per year dependent on the length of service, and much more.

We also invest in the learning and development of all team members, from induction through all elements of a tailored career development programme.

This role is offered with an OTE package of up to £, per annum.

We are an equal opportunities employer. Due to the nature of work and the stakeholders we work with, we follow strict safer recruitment practices to include behaviour interviews coupled with competency CV and qualification checks. Furthermore, all roles are subject to an enhanced DBS, 3 years of referencing and social media checks upon successful employment.

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