

Senior Business Development Manager - Sustainability

[Apply Now](#)

Company: The Green Recruitment Company

Location: United Kingdom

Category: other-general

The Client

The Green Recruitment Company is delighted to be working with a Global leader in Energy Management & Sustainability as well as fuel supply. The client is a partner of a Fortune 100 company that concentrate on the following areas: physical Supply, Energy Procurement and Price Optimization, Price, Risk Management, Data Management and Sustainability. They are looking to become global leaders within the Sustainability arm of the business and have exciting growth plans within this space.

Job Purpose

Senior Business Development Manager to lead in selling sustainability services to new prospective clients as well as an existent client base.

Accountability/Key Responsibilities

Continuing to be up to date with energy and carbon laws/legislation, market trends, new technological advancements and energy solutions within sustainability

Pinpointing business development opportunities emerging through market conditions, laws/regulations or energy transition

Collaborate vital service delivery and marketing business partners across the company

Business to business sales

Aid the Sales and Key Account team in sales process and knowledge in construction on the Company's Sustainability solutions

Enthusiastically pinpointing and prospecting existing customers and gain new clients for their Sustainability subscription

Personal Specification

Experience selling solutions within the energy industry

Great knowledge of Corporate, Social and Environmental governance

Comprehensive understanding of Carbon legislation and climate change policies

Corporate Power Purchase Agreements (CPPA) experience

Understanding of onsite renewable energy solutions

Confident in being in a client facing role

Ability to travel country wide and sometimes across Europe

Degree in Environmental Science (or equivalent) – desirable

Must be fluent in English

3-5 Years' experience within the Sustainability sector as a minimum

For more information or to apply for the role please send your CV to;

Louis Blaser

www.greenrecruitmentcompany.com

Please get in touch with any queries on:

+44 (0) 203 640 2130

The Green Recruitment Company is a specialist recruitment agency that recruits across the environmental and waste management sectors. If this role is not of interest but you are looking for a new opportunity, please contact the named consultant who would be happy to discuss current vacancies in your target area.

The Green Recruitment Company is an Employment Business for interim, contract and temporary recruitment and acts as an Employment Agency in relation to permanent vacancies.

Apply Now

Cross References and Citations:

1. Senior Business Development Manager - Sustainability Dataanalyticsjobs Jobs United Kingdom Dataanalyticsjobs ↗
2. Senior Business Development Manager - Sustainability Muscatjobs Jobs United Kingdom Muscatjobs ↗
3. Senior Business Development Manager - Sustainability AustraliajobscareerJobs United Kingdom Australiajobscareer↗
4. Senior Business Development Manager - Sustainability Russiajobs Jobs United Kingdom Russiajobs ↗
5. Senior Business Development Manager - Sustainability Productmanagementjobs Jobs United KingdomProductmanagementjobs ↗
6. Senior Business Development Manager - Sustainability Sustainabilityjobs Jobs United Kingdom Sustainabilityjobs ↗
7. Senior Business Development Manager - Sustainability LaboratoryjobsJobs United Kingdom Laboratoryjobs↗
8. Senior Business Development Manager - Sustainability ArtjobsnearmeJobs United Kingdom Artjobsnearme↗
9. Senior Business Development Manager - Sustainability Cardiologistjobs Jobs United Kingdom Cardiologistjobs ↗
10. Senior Business Development Manager - Sustainability Jobspro Jobs United Kingdom Jobspro ↗
11. Senior Business Development Manager - Sustainability Asiajobscareers Jobs United Kingdom Asiajobscareers ↗
12. Senior Business Development Manager - Sustainability Dataanalyticsjobs Jobs United Kingdom Dataanalyticsjobs ↗
13. Senior Business Development Manager - Sustainability Uzbekistanjobs Jobs United Kingdom Uzbekistanjobs ↗
14. Senior Business Development Manager - Sustainability UnitedarabemiratesjobsJobs United Kingdom Unitedarabemiratesjobs↗
15. Senior Business Development Manager - Sustainability Photographerjobs Jobs United Kingdom Photographerjobs ↗

16. **Senior Business Development Manager - Sustainability** [Techcompanyjobfinder Jobs United Kingdom Techcompanyjobfinder ↗](#)
17. **Senior Business Development Manager - Sustainability** [Finlandjobs Jobs United Kingdom Finlandjobs ↗](#)
18. **Senior Business Development Manager - Sustainability** [ExpertiniJobs United Kingdom Expertini ↗](#)
19. **Senior business development manager - sustainability** [Jobs United kingdom ↗](#)
20. **AMP Version of Senior business development manager - sustainability** [↗](#)
21. **Senior business development manager - sustainability** [United kingdom Jobs ↗](#)
22. **Senior business development manager - sustainability** [JobsUnited kingdom ↗](#)
23. **Senior business development manager - sustainability** [Job Search ↗](#)
24. **Senior business development manager - sustainability** [Search ↗](#)
25. **Senior business development manager - sustainability** [Find Jobs ↗](#)

Source: <https://uk.expertini.com/jobs/job/senior-business-development-manager-sustainability-united-kingdom-the-green-recruitment-60cf0d51cc/>

Generated on: 2024-05-05 by [Expertini.Com](#)