

Senior Business Development Manager

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Company: COREcruitment

Location: United Kingdom

Category: other-general

Senior Business Development Manager – Contract Catering

Location: England

Salary: Up to £70,000 + Package

My client is on the hunt for a Business Development superstar to join the education team.

Reporting into the Sales director you will work closely on the successful acquisition of new business and retention. You will have a clear understanding of the market and its trends in order to be a true sector specialist.

You will ideally have experience in Contract Catering business development, but other backgrounds will be considered, **retail and high-end dining** will be considered favourably.

Culture fit and an understanding of the company's ethos is essential. An excellent communicator and a financially savvy operators are called for here.

The Candidate:

Dynamic

Passionate and creative individuals

Excellent understanding of the Contract Catering industry

Demonstrate experience in negotiations and tender process

Evidence of new business won, and contract retention would be desirable

Culture fit is of the utmost importance

Ambitious and Driven

Looking for a great, proven seller

You will ideally live in the Midlands or in the South of England

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Get in touch NOW!

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