

Senior Dairy Consultant - Technical (South West Region)

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Company: AB Agri

Location: United Kingdom

Category: other-general

The Role & Key Responsibilities

Job Title : Senior Dairy Consultant - Technical (South West Region)

Location : Home Based with 2 - 3 days per week travelling

Are you interested in agriculture and ruminant nutrition? Would you like to be a part of a professional team of consultants that have expert knowledge across the dairy market?

This is a great opportunity to work in a autonomous and trusted environment where you will always have the support of your team and other experts in the dairy industry. You will put your knowledge of Dairy cow nutrition, health, welfare and sustainable production at the forefront of everything you do.

You will oversee your own portfolio of farm clients to provide specialist support for herd management and rationing to promote their performance to premium levels. We are also in a position to utilise new technologies and advise farmers on market trends and how to reduce environmental footprints on farm.

What you will be doing:

Maintain and develop a profitable dairy technical consultancy portfolio for the South West region.

Deliver effective technical and nutritional advice to our on farm clients.

Support local colleagues and corporate teams in project delivery.

Develop opportunities for Advance or wider AB Dairy products and services to increase the value to and from Kite clients.

Attend regular dairy conferences, events and training opportunities with a enthusiasm to stay up to date with new technical and market changes.

What you will bring:

Proven experience and knowledge of the agricultural and ruminant nutrition industry.

Ideally a degree in Animal Science, Agriculture or Veterinary.

Has an understanding of UK Dairy farming and market trends.

An expert knowledge of Dairy cow nutrition, health, welfare and sustainable production.

The ability to create sales opportunities for Kite and Advance with an enthusiasm for developing high value consultancy contracts.

The ability to influence and engage customers, colleagues and stakeholders with proven relationship building skills

Enjoys working in a target orientated environment with a commercial mindset.

So if you have a consultative approach and you would like to join our growing dairy division as we continue to expand our product offering, with a unique opportunity to develop and progress in your career, please don't hesitate to apply.

Skills & Experience

Not Specified

About The Company

The quality of our people makes us unique

Kite Consulting provide business services to the entire food supply chain from farmer to retailer. We are recognised as one of the UK's leading dairy consultancy companies, we are proud of our knowledge-base and relationships we form with our customers through practical imaginative advice focused on delivering excellence building success through the success of our customers.

We're part of AB Agri, the agricultural division of Associated British Foods (ABF plc) and we're passionate about feeding the world responsibly and affordably by making quality animal feed, creating nutrition and technology-based products, and offering data services for the agri-food industry. What sets us apart is how we delight our customers - and that's because of great people like you. People with different life experiences who share

common values. Together we're building a fair, innovative and inclusive culture.

As a Disability Confident employer, we're committed to ensuring our application and recruitment processes work for everyone so if you need any additional support (like alternative formats for your application, bringing a support dog to the offices, a sign language interpreter - or anything else) just let us know.

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