

# United Kingdom Jobs Expertini®

## Senior Data Scientist

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We're hiring a Senior Data Scientist to join a growing team in the AI space. This role involves working closely with prospects to ensure smooth technical evaluations and purchases. The ideal candidates will have hands-on experience in Data Science, solution architecture, prototype development, and managing technical customer relationships in enterprise settings. The company specialises in cutting-edge AI technology solutions designed to unlock hidden value in data, accelerate processes, reduce costs, and drive innovation for businesses and organizations. They provide a full-stack platform, from chip to model, optimized for enterprise and government use. Responsibilities include: and maintaining technical relationships with potential clients an expert in AI/ML products and staying updated on industry trends. business cases and requirements into technical solutions. technical discovery, qualification, and impact quantification. and delivering compelling demos and technical presentations. managing, and executing prototype/PoC development. as the liaison between the field and product/engineering teams. to customers and trade shows as needed. Requirements: in computer science, Data Engineering, or related fields, or equivalent experience. 5 years of customer-facing experience, preferably in AI/ML. to travel up to 50% nationally and internationally. experience with AI/ML model development, evaluation, and optimization. in Python and PyTorch. Linux system administration skills. with MLOps platforms, API-driven integration, and solution design. proactive attitude and willingness to own the prospect's technical buying experience. Preferred qualifications: in high-growth startups. with a focus on speed and results. to thrive in a dynamic culture and drive innovation. Architect or Enterprise Architect certification is a plus. with server system deployment in data centers.

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