

## Senior Fragrance Development Manager (Senior FDM)

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Company: Firmenich

Location: United Kingdom

Category: computer-and-mathematical

## Senior Fragrance Development Manager, Surface Care

**London, UK** Southall, Middlesex

At dsm-firmenich people are at the heart of the company. We are committed to equal employment opportunities and value diversity in the workplace.

### **Key Responsibilities:**

Leading the full fragrance development cycle for all assigned accounts – managing all aspects of the fragrance development project from brief to adoption;

Collaborate with Perfumers, Technical Development Teams, Marketing, Consumer Insights and Commercial teams to deliver beneficial solutions for our clients;

Deliver winning fragrance themes that answer our customers' expectations aligned with consumer needs based on data analysis where available;

Maintain a vast and up to date awareness of scented products across assigned categories, to identify olfactive trends and opportunities that can be turned into concrete customer solutions;

Be the Development Partner with Sales. Co-creating fragrance strategies, sound boarding ideas and nurturing client relationships;

Build sound olfactive strategies based on consumer insights;

Collaborate with team members to develop effective consumer insight plans to further enhance knowledge building.

**You bring:**

University degree in related area;

Experience - five or more consecutive years within fragrance development with experience in Home and/or Surface cleaning fragrances preferable;

Creative & strategic thinker, with a growth mindset and curiosity to learn & adapt to change;

Olfactively trained;

A proven track record of successful fragrance launches;

Digital savviness, great communication, organisation, and project management skills;

Ability to work well independently and in a group.

**We bring:**

The opportunity to work for a company where sustainability is much more than a claim and is core to our strategy and purpose;

A flexible work environment that empowers people to take accountability for their work and own the outcome;

Barrier-free communities within our organization where every employee is equally valued and respected – regardless of their background, beliefs, or identity;

A firm belief that working together with our customers is the key to achieving great things;

An eagerness to be one team and learn from each other to bring progress to life and create a better future;

A rich history and a promising future of bold scientific innovation and passionate creation with our customers;

A space to grow by encouraging and supporting curiosity and an open mindset.

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