

United Kingdom Jobs Expertini®

Senior Project Manager

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Company: Certinia

Location: United Kingdom

Category: business-and-financial-operations

THE ROLE

Day-to-day management of implementations across all of our products

Lead development and refinement of project management methodology, implementation tools and practices and new service offerings

Provide application and project guidance, maintenance, training, and knowledge transfer

Manage resources, time, scope, and budget on multiple projects by creating and maintaining detailed project plans that emphasise speed to delivery while maximising the efficient use of resources needed to meet the requirements

Facilitate regular status meetings and touch points with the implementation team and the customer providing documented key discussion items, action items, risks and issues

Provide guidance and mentoring to the implementation team while motivating team resources to work diligently and smartly in the best interest of the customer and Certinia

Participate in and/or lead the development of key project deliverables (., charter, project plan, issue logs, test plan, cutover plan,

Identify opportunities to offer other product or service offerings

Work with the customer and Certinia sales and marketing teams so the client will serve as a reference

Forecast project resource needs, onboard, train and develop new team members

Provide management with an accurate revenue forecast

Manage utilisation targets from the delivery consultants and be able to report and forecast accurately based on this

Monitor project portfolio to maximise success, control budget, and adhere to schedule

Manage customer escalations to a positive resolve

Plan, manage and communicate the progress of the project, achieving project milestones and maintaining momentum of the project

Facilitate resolution of issues and roadblocks

Escalate risks and issues internally to Certinia management and externally to customer project management team to resolve or mitigate risks and issues that stands in the way of project success

Communication to prospective and current customers on the Certinia Methodology

Assist in the transition of the customer from implementation to delivery and support

Work with partners who may be part of a larger Certinia consulting team to integrate them with the management approach overall

WHAT YOU NEED TO BE SUCCESSFUL IN THIS ROLE

Proven and effective implementation consulting experience

Extensive project management experience with the ability to mentor team while managing multiple priorities and deadlines

Extensive experience in documenting and maintaining project plans, risk/issue logs, action item logs, and other project management related tools to help achieve project success

Bachelors' Degree or equivalent experience

Familiarity with ERP implementation methodologies and comfortable with a cloud delivery model

Experience of apps or platform

Implementation experience with one or more of the following or similar technologies:

Certinia, NetSuite, Oracle, PeopleSoft, Salesforce, SAP, Lawson, JD Edwards, Microsoft Dynamics or Workday

All phases of the software implementation lifecycle, methodologies and best practice

Professional management experience with a focus in the areas of professional services delivery, IT project management, and employee development

Prior experience in Professional Services, Accounting, Human Capital Management, and/or Supply Chain business processes

Ability to multitask in a fast-paced start-up environment

Demonstrate excellent interpersonal, organisational, and analytical skills

Embracing change and new challenges

20% EMEA travel to be expected

Pre-sales activities such as providing scoping and level of effort analysis

WHAT ELSE WOULD BE GREAT

PMP Certification a plus

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