

Senior Sales Engineer

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Company: BRITA Group

Location: United Kingdom

Category: other-general

Brita Vivreau are offering experienced Business Development Sales Professionals the exciting opportunity to join their growing Field Sales team, covering the South West London/ South West England territory. Candidates will have a proven track record in New Business Sales Acquisition, in contract based sales. This is a 100% Business Development role selling our fantastic range of water dispensers into Corporate, HORECA, Education and Healthcare environments in the South West region. Should you have sales experience within a capital Equipment or Environmental Waste Service industry, we would like to hear from you! Key responsibilities will include Self-Generating sales leads and opportunities within our target heartland Presenting and Converting Marketing leads provided Managing their Sales Pipeline through Company CRM Core Competencies

Desired A proven track record in solution-based sales Demonstrate gold standard planning and prioritization skills to achieve weekly/monthly activity KPIs High motivation for Prospect Lead Generation Recognised as Investors in People, Brita Vivreau are committed to the ongoing development of colleagues and the successful candidate will be provided a full induction, which will include.... Development of Systems, Product and Industry knowledge Solution Selling The Brita Way Understanding company processes and key departments

Earnings Package £40,000 p/a Basic Salary Commission £18,000 OTE - Uncapped! On target team bonus of £1,500 Car Allowance - £8,200 p/a (inclusive of insurance) Company Pension Private Health option Company performance related yearend bonus Salary sacrifice electrical vehicle purchase benefit A variety of health, wellness & employee development programmes BRITA UK has been successfully growing its presence within the Water

Filtration and Optimum Water Dispenser market for many years. Part of the BRITA Group of companies, we are a family-owned, global business dedicated to changing the way people consume water sustainably.

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