

Senior Solution Architect – Fastrack for Dynamics 365

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Company: Microsoft

Location: United Kingdom

Category: computer-and-mathematical

Overview

We are looking for a **Senior Solution Architect** with technical and functional expertise and experience in the successful delivery of Dynamics 365 implementation services in complex and challenging environments.

As a Senior Solution Architect in the **Microsoft Dynamics 365 team**, you will deliver services to our customers and partners, in addition to achieving the customers' target adoption goals. This opportunity will allow you to work on the most complex large global Dynamics 365 ERP implementations, driving our customer's implementation towards success and making them raving fans of our products and services. You will influence customer and partner key project stakeholders and sponsors to maximize best use of their investments, while working closely alongside our engineering teams, opening a direct feedback channel for our customers and partners needs leading into best fit of future product features and capabilities.

The Microsoft Dynamics 365 engineering team is growing the FastTrack program to keep up with the demand of our growing service. The program aims to support our customers in their implementation journey moving to Dynamics 365 cloud and we will help drive delivery of the full value of their investment. Our focus is to help our customers achieve the business goals and end-user adoption that they envisioned during purchase. You will be a part of one of the fastest growing and most strategic businesses as we continue to release new capabilities for Dynamics 365/Dataverse/Power Platform and work in an environment that fosters continuous learning of new skills and technologies.

Microsoft's mission is to empower every person and every organization on the planet to achieve more. As employees we come together with a growth mindset, innovate to empower others, and collaborate to realize our shared goals. Each day we build on our values of respect, integrity, and accountability to create a culture of inclusion where everyone can thrive at work and beyond.

Qualifications

Required Qualifications

Bachelor's Degree in Computer Science, Engineering, Data Science, Math, Business, or related field AND strong experience in engineering, product/technical program management, software implementation, or product development OR equivalent experience.

Proven Dynamics 365 implementation experience in end-to-end ERP projects in various capacities such as Architect, Functional or Technical Lead

In-depth experience in delivering Dynamics 365 Solutions on any or combination of Dynamics 365 Apps such as Dynamics 365 Supply Chain, Dynamics 365 Finance, Dynamics 365 Human Resources and or Dynamics 365 Project Operations

Power Platform experience including Power Automate, Power Apps, and/or Power BI

Preferred Qualifications

Master's Degree in Computer Science, Engineering, Data Science, Math, Business, or related field and extensive experience in engineering, product/technical program management, software implementation, or product development.

Strong domain skills in one of the following – Professional Services, Public Sector, Distribution, Manufacturing or Retail

Excellent understanding of Azure technologies in the areas of Integration, Networking, Monitoring, Security

Strong knowledge and demonstrated technical proficiency in adjacent technologies including one or more of the following: M365, Power BI, Microsoft Azure technologies, Microsoft Fabric, App Insights etc. (certifications a plus)

Strong problem-solving ability ranging from conceptualization to implementation.

Experience with handling ambiguity while striving for clarity and having the motivation and willingness to lead positive changes and clarifications that affect the business.

Story Telling: demonstrated ability to create narratives that are targeted to partners and customers on an emotional level, delivering outcomes and a call to action.

Demonstrated excellent customer service skills, excellent oral and written communication skills, proven ability to handle difficult and sensitive situations involving the most critical and politically charged customer situations that involve CXO's to end users.

Exceptional leadership acumen with demonstrated success in engaging virtual teams with ability to influence and motivate others and ensure results.

Other Requirements

Ability to meet Microsoft, customer and/or government security screening requirements are required for this role. These requirements include but are not limited to the following specialized security screenings: Microsoft Cloud Background Check. This position will be required to pass the Microsoft Cloud background check upon hire/transfer and every two years thereafter.

Responsibilities

Own and deliver FastTrack's customer and partner experience.

Provide architectural guidance and advice to proactively help key customers and partner project stakeholders to identify and mitigate risk to ensure project success.

Improve the FastTrack for Dynamics 365 experience by identifying and working with other colleagues within Microsoft to get product features built, processes implemented, policies changed, and capturing supporting data.

Evangelize the FastTrack Program to others inside Microsoft including field sales staff, technical support, engineering, and most importantly to our Partners and Customers.

Embody ourand.

Benefits/perks listed below may vary depending on the nature of your employment with Microsoft and the country where you work. Industry leading healthcareEducational resourcesDiscounts on products and servicesSavings and investmentsMaternity and

paternity leaveGenerous time awayGiving programsOpportunities to network and connect

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