

Senior Surveyor / Associate - Commercial Agency

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Company: HAYS

Location: United Kingdom

Category: other-general

Seeking a Commercial Agency Surveyor to join an independent firm of Chartered Surveyors in Salisbury.

Hays Property and Surveying are seeking a Senior Surveyor / Associate Commercial Agency Surveyor to join an independent firm of Chartered Surveyors based in Salisbury. Well established, the business operates from offices based across the Wiltshire and Hampshire region, providing advice and expertise within residential and commercial property. Their Commercial department, based in Salisbury, has a strong reputation for providing a range of professional commercial property services including agency, landlord and tenant, valuation, investment and property asset management to a portfolio of local and national clientele.

As part of a succession plan, the department is now looking to expand its award-winning Commercial Agency team in the form of a new Senior Surveyor or Associate. The role will be based in their Salisbury office, with a focus on growth across a specific geographical market.

Your new role

As a Senior Surveyor / Associate, you will be responsible for providing a full range of transaction related services on behalf of a portfolio of clients. This will include working with private investors, landlords, occupiers, developers and investment funds; overseeing and negotiating the letting, leasing, disposal and acquisition of commercial property. Your role will be heavily focused on the business space sector and increasing the company's market share within a specific geographical area.

As this role is a key appointment within the company's succession plan, you will be encouraged to develop professionally, supported by the Partners to progress within the business.

Specific responsibilities may include, but not limited to;

Letting, leasing, acquiring and selling commercial property.

Negotiating and agreeing Heads of Terms.

Undertaking and preparing property marketing and conducting property viewings.

Establish and develop a network of contacts for prospective instructions.

Liaise and build relationships with clients, property agents, solicitors, and other external parties.

Identify and follow up on leads and enquiries to generate new business opportunities.

Work closely with the Partners to formulate and implement key growth strategies within your market.

What you'll need to succeed

Be a commercial property professional working at Senior Surveyor level or above.

Hold a relevant degree in commercial property or equivalent.

Hold a proven track record of working within a commercial agency department.

Experience of negotiating commercial property related transactions.

Ideally, have knowledge of the Hampshire / Wiltshire commercial property market.

Excellent business development and client networking skills.

Strong levels of commercial acumen, self-drive and sales ability.

MRICS – desirable at senior levels, but not essential

What you'll get in return

Competitive Basic Salary DOE

Competitive commission package

Company car / car allowance

Discretionary annual bonus

Private Health

DOE but a minimum of 23 days annual leave + bank holidays

Pension

Free Parking

What you need to do now

For more information, please contact our Southampton based Property and Surveying specialist Jamie Poll on 07800755744.

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