

## Service Contracts Manager for Utility Storage

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Company: Trina Solar EU MU

Location: United Kingdom

Category: other-general

### Responsibilities

Manage long term service contracts ensuring compliance with terms and condition, interfacing with internal teams, suppliers, and other stakeholders

Support sales in the preparation, and negotiation of long term service contracts

Contract Lifecycle Management: Track contracts from initiation to close-out,

Proactively identify and resolve any contract-related problems that may arise with external parties or within the company and collaborate with internal departments (such as legal, finance, and engineering)

Negotiate variation orders , alternative scope of works , price adjustments as needed

Monitor supplier, service providers and team performance and ensure adherence to contract terms and service level agreements (SLAs) as well as local legal regulations

### Requirements

Suitable engineering degree or legal qualifications

At least 3-5 years of experience in service contract management or asset management, preferably in the context of Battery Energy Storage System (BESS) projects or of similar complexity

Experience on adhering to safety regulations (CDM) in an operational setting is a plus

Field service experience including maintenance, spare parts management and annual tests is a plus

SCADA controls experience is a plus

Familiar with related electrical standards, regulations and legislation in the context of electrical service agreements

Ability to adapt to dynamic conditions and stay focused/execute on goals under tight deadlines

Highly developed interpersonal skills with ability to interface with multiple parties (contractors, suppliers, client representatives)

Must be willing and able to travel

Passion for your work, a positive can-do attitude and a structured and dedicated way of working

### **We offer you**

A dynamic environment with high responsibilities and independent working style

The opportunity for professional development and growth in one of the most fast-growing industries.

An environment of open communication where all ideas and opinions are valued

Collaboration with an international and diverse team from all over Europe

Qualified training and support with our buddy system

A detailed introduction to our product portfolio

Competitive salary and a great bonus structure

Attractive additional benefits that varies depending on the country

### **About us**

Trina Solar is an internationally recognized solar energy company. Our growing global presence includes regional headquarters in Switzerland, US, Japan and China with offices in Madrid, Munich, Milan, the UK, San Jose, Seoul, Tokyo and Shanghai, to provide our customers with timely, reliable service.

As Trina Solar continues to expand its capacity, we are looking for talent who is passionate about solar energy. From research and development to sales and marketing to manufacturing and operations, Trina Solar looks for people who thrive in exciting, challenging and dynamic work environments to become a part of our dedicated team of professionals and contribute daily to bringing clean, reliable and cost effective solar energy solutions to customers around the globe.

Join us in our mission to promote and develop solar energy as a source of clean, renewable energy for all.

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