

United Kingdom Jobs Expertini®

Sky Outbound Sales Representative

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Company: Brook Street

Location: United Kingdom

Category: other-general

Job Description

Sky Outbound Customer Sales Representative

Minimum Requirements: 1 years targeted sales experience within the last 3 years

Location: Remote, Mainland UK only

Competitive salary and bonus: £23,000 plus average bonus earning potential of £6,000 per annum. Uncapped bonus

Hours: 37.5 hours per week

Start dates: 13th May 2024

Domestic & General: are a proud partner to leading manufacturer and retail brands worldwide, taking the worry out of appliance breakdowns for almost 9 million customers in the UK.

Right now, we're recruiting **Sky Outbound Customer Sales Representatives** in a role that offers great work life balance , **working from home** and an engaging onboarding experience.

The role you'll do:

As a Customer Sales Representative in our busy Sky Outbound department, you'll be an ambassador for the market-leading Sky brand. Day-to-day, you'll:

Use your sales and communication skills to upsell products

Build rapport with customers, get to know their individual needs and put their interests first

Provide peace of mind by finding the right solution for every customer

How you'll be rewarded:

33 days' annual leave (including bank holidays)- Additionally the option to buy 5 extra days each year

Investment in your career- Development through ongoing coaching and clearly defined progression opportunities

Employee discounts - Access to discounted Sky TV and mobile packages, and discounts for loads of online and high street retailers

Sales bonuses - Each month you'll get the chance to earn some extra take home pay

Health and Wellbeing- Discounted gym membership, help towards essential healthcare costs, including dental, optical, and physiotherapy

Pension scheme Matched employer contributions up to 5% of basic salary

Life assurance Employer funded cover of 4x basic salary

A free annual D&G protection plan- Access to discounted rates for family and friends too

Incentives - Regular incentives with amazing prizes to be won

Employee assistance programme - Free support and advice on relationships, physical and mental health, financial assistance and more

And many more benefits - Including travel loans, car leasing and Cycle to Work and Salary Finance schemes

What else to expect:

In a **2-week** training programme (**Mon - Fri: 09:00 - 17:30**) you'll learn our systems, meet your new colleagues, perfect your sales technique and learn what makes a great customer experience

This department has 2 shift patterns on a 2 week rotation based on a 37.5-hour contract

Mon 10:30-7pm, Tues-Thu 10-7pm, Friday 9.30 - 4pm

Mon 10-6:30pm, Tues-Thu 9.30 - 6.30pm, Friday 9.30 - 4pm

Working from home

We'll provide all the equipment you need, but you **must** have broadband access

The experience and skills you need:

1 years continuous and **targeted sales experience** within the last 3 years

A background in targeted sales and customer service

A driven mindset with strong customer service and sales skills and a love for hitting targets

Great communication skills - you're at ease building rapport, listening to customers and demonstrating empathy when needed

A team player committed to creating an excellent customer experience

Unflappable and resilient attitude to juggle tasks

Immediate interviews available.

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