

Spanish speaking Territory Sales Executive

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Company: FRENCH SELECTION

Location: United Kingdom

Category: other-general

The Role:

- To be the main point of contact for key accounts within the territory
- To manage lead generation and develop clear sales strategy for conversion
- To manage existing clients' accounts and build strong working relationships
- To have excellent knowledge of and promote the ready-made and custom products to the clients
- To travel and visit clients across the allocated territory
- To oversee and provide competitive quotations based on the clients' requirements
- To follow up on distribution of products and advise clients accordingly
- To attend Exhibitions and Trade Shows where required
- **Fluent in Spanish to mother tongue standard (written and spoken) – Essential**
- **Also fluent in Portuguese to business standard (written and spoken) – Desirable**
- **Experience in Sales or Business Development – Essential**
- Excellent attention to detail and able to work under pressure
- Ability to multi-task and adapt to situations
- Proactive, confident and dynamic personality
- IT literate

Salary

Up to £40,000 p.a. basic + Commission

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