

## Store Manager

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Company: Glencourt Associates

Location: Shotton

Category: sales-and-related

Store Manager

Stratford Upon Avon

Salary up to 28k plus exciting commission opportunities

If you are an experienced retail manager and are wanting to a new challenge, then I have the role for you. I am looking for a dynamic and results-oriented Store Manager with extensive experience in retail operations, team leadership, and customer service. Seeking a motivated individual in the Stratford upon Avon area to join a brilliant company and use their skills and expertise to drive sales, exceed targets, and enhance customer satisfaction.

Professional Experience:

\* Successfully managed all aspects of store operations, including sales, inventory management, staffing, and customer service.

\* Developed and implemented strategic plans to achieve sales targets and maximize profitability.

\* Recruited, trained, and supervised a high-performing team, fostering a positive work

environment and promoting employee engagement.

- \* Conducted regular performance evaluations, provided constructive feedback, and implemented performance improvement initiatives.

- \* Monitored inventory levels, conducted regular stock checks, and implemented effective merchandising strategies to optimize product visibility and drive sales.

- \* Maintained a high standard of visual merchandising and ensured compliance with company policies and procedures.

- \* Cultivated strong relationships with customers, addressing inquiries, resolving complaints, and ensuring an exceptional shopping experience.

- \* Analyzed sales data and market trends to identify opportunities for business growth and implemented appropriate strategies to capitalize on them.

- \* exceed customer expectations.

Skills:

- \* Strong leadership and team-building abilities

- \* Excellent communication and interpersonal skills

- \* Proven track record of achieving sales targets

- \* Sound knowledge of retail operations and merchandising principles

- \* Proficient in inventory management and sales analysis

- \* Customer-focused with a commitment to delivering exceptional service

\* Ability to thrive in a fast-paced, dynamic environment

If this is a role that you could see yourself being a part of, then let me know and get in touch!

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