

## Store Manager

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Company: Hastings

Location: United Kingdom

Category: other-general

### Role overview

As a **Store Manager** at Vision Express, you're responsible for overseeing the day-to-day operations of the store. This includes managing your colleagues in store, ensuring excellent customer service, maintaining store standards, and meeting sales targets. You'll also handle administrative tasks such as scheduling, inventory management, and financial reporting.

You'll also manage the recruitment for your store with the support of your peers, including your Regional Manager and our Store Support Centre colleagues. You're responsible for creating a positive and productive work environment for your team, ensuring that all employees are trained and supported in their roles as we all play a key part in our mission of helping our customers to 'See More and Be More' by providing tailored and effective eyecare and eyewear solutions, to help customers maximise their visual potential and enhance their lifestyle.

**Although the hours of this role are advertised, if this sounds like the role for you, we'd love to hear about your ideal working week. Whether this is hours to fit around the school run or you prefer a compressed week - we are open to discussing flexible options with you further.**

### Who are we?

We are Vision Express - with over stores across the UK and Ireland, we have something for everyone. Whether you want to work in a busy city centre flagship, a smaller village store or in one of our coastal locations, we're sure we will have the perfect solution for you!

Did you know, we are also part of the EssilorLuxottica family? EssilorLuxottica is the global leader in the design, manufacture and distribution of lenses, frames and sunglasses! We are home to the most loved and widely-recognised vision care and eyewear brands in the world. Their priority eyewear brands include Ray-Ban, Oakley, Costa, Vogue Eyewear, Persol and Oliver Peoples, complemented by over prestigious licensed brands.

### **Who is the perfect candidate?**

Monitor and analyse sales performance data to identify areas for improvement and encourage this within your team to meet or exceed sales targets and drive business growth

Support your colleagues in store with your strong leadership and management skills

Great communication and rapport building to translate professional terminology into language understanding to patients

Exceptional attention to detail in maintaining accurate customer records, prescriptions, and requirements to provide them with the best service and product recommendations

Teamwork with colleagues across the whole store team, including our Eye Care Professionals, Optical Assistants and Management

The ability to work under pressure and handle challenging situations in a fast-paced retail environment

Confidence, passion, drive and enthusiasm

Support with the instore recruitment process

Training and coaching sessions with your colleagues in store, to ensure everybody is working to the best of their ability and towards our mission to help customers 'See More and Be More'.

### **Anything else you should know?**

Sales and performance-based bonus

Targeted incentives

Competitive pension scheme

Private medical cover for you and your family

Life Assurance - 4 x your basic annual salary

Free eyewear annually with eligibility from day one of joining us!

Opportunities to get involved in the OneSight EssilorLuxottica Foundation

Discounts throughout the year for your friends and family

Employee Assistance Program offering confidential support and advice on everything from financial support and everything in-between

days annual leave - increasing with your length of service, plus the opportunity to buy or sell holiday

Flexible health related benefits, such as Health Cash Plan, Additional Life cover, Critical Illness cover and Dental Plan

Opportunities to join a company wide community with peer-to-peer knowledge sharing and collaborating through our internal channels

Flexible lifestyle benefits, such as Gymflex, Dining Cards, discounted Travel Insurance, Experience Days and even discounted bicycles through our Cycle to Work Scheme

And so much more!

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