

Store Manager – York

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Company: Chronos Consulting

Location: United Kingdom

Category: other-general

Job Description

Store Manager

Location: York

This exciting role involves working for a very stable and financially strong growing Fashion high street retailer. Whether it is career progression or just stability your looking for...our client offers both as well as excellent development opportunities. One of the few retailers Opening New Stores this year.

Job Title: Store Manager / Branch Manager

Reporting Line: Area Manager

Location: Store-based

Business Contribution: Fully responsible for running the assigned store by driving performance and results, maximising sales, following Company standards and effectively leading store team to ensure the delivery of the Company brand values to every customer

KEY RESPONSIBILITIES:

1. Commercial

- To achieve sales budgets or forecasts.
- Ensure execution across the area of:
 - o Store layouts
 - o Windows

o Pricing/Promotions

o Product presentation

- Advise Retail Area Manager of competitive behaviour.

- Advise on local marketing initiatives.

- Advise Retail Area Manager of customer profile of store.

2. People Management

- Recruit, train, manage & develop store team.

- Promote a challenging & professional environment.

3. Financial Management

- To achieve profit budgets relating to the accountable contribution elements of the Profit & Loss accounts.

- Manage budgets set by Retail Area Managers.

- Manage Shrinkage and stock loss.

- Secure company assets at all times.

4. Standards

- Ensure strict compliance on policies and procedures at all times.

- Instil excellence in customer service .

- Ensure house keeping, repairs and safety is maintained.

5. Communication

- To act as key link for all communication between Retail Area Manager, Store Staff and Team.

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