

United Kingdom Jobs Expertini®

Student Recruitment Coordinator

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Company: Academic Partnerships

Location: United Kingdom

Category: other-general

Location: Remote, UK Driven, empowering, transformative. Academic Partnerships creates collaborative, student centered partnerships with the universities we partner with. At AP, we drive change through innovation in online education using the strengths, experience, and culture of our people. As a global market leader in online program management, we are focused on supporting scalable online program success for our university partners and the students they serve, their local communities, school systems, business, and the local labor market. Our 'One AP' culture is built on the foundation of our mission – to increase access to high-quality, affordable, and workforce-relevant education. Job Summary: As a Student Recruitment Coordinator, you'll be part of a team that works closely with partner universities to help them recruit quality students. The role will see you engage with students from around the world to let them know about their postgraduate study choices. This means you'll take warm leads from the Marketing team, build a strong rapport with the customer seeking information, and help them find the course that best fits their ambitions. Not to mention, there will be plenty of chances for you to develop your learning and further your career here. Job Responsibilities: Interact and engage with prospective students through phone calls to provide guidance through the selection process and conducting informational interviews. Schedule appointments for prospective students. Maintain regular communication with students, ensuring personalized support. Achieve targets set by Academic Partnerships while prioritizing quality relationships. Foster a positive and supportive working environment. Utilize adaptive communication strategies tailored to individual students. Job Requirements: To join us as a Student Recruitment Coordinator, you should be a positive,

motivated individual with a real appreciation for sales, as well as the education sector. We're looking for someone with: A bachelor's degree (or relevant experience in the education or recruitment sector in lieu of a degree). Experience in sales, customer service, or another telephone-based environment. An understanding of pipeline and sales management. Strong teamwork, prioritisation and multitasking skills. The ability to understand and follow the sales process with great attention to detail. The ability to listen, build rapport with others, and communicate effectively. Desires: Previous experience with Salesforce. Above all you'll have the right attitude. You'll embrace the opportunity to speak with and support all kinds of people, from all sorts of backgrounds and cultures. If you take real pride in helping others and can bring character to the sales process, we'll value that over any experience. Academic Partnerships is an equal opportunity employer and supports a diverse and inclusive workforce.

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