

Technical Sales Specialist (Chemistry)

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Company: Polytec Personnel Ltd

Location: Saffron Walden

Category: sales-and-related

Location: Saffron Walden (CB11)

Duration: Permanent

Hours: 9am until 5:30pm (Monday to Friday)

Salary: Competitive plus company car

Job Reference: 35052

Polytec are looking for a Technical Sales Specialist ideally with a background in chemistry to join our client based in Saffron Walden. You will need to be located within an easy commutable distance of Saffron Walden for this role.

Responsibilities:

- * Support sales teams at visits, conferences and daily operations
- * Encourage the generation and nurturing of leads
- * Respond to customer sales enquiries
- * Exhibit products online and in-person
- * Perform equipment installations and customer training
- * Maintain accurate records, visit reports, prospect lists and data via CRM platform
- * Prepare and deliver sales / training materials (presentations, webinars, demos)
- * Assist with sales reports

Requirements:

- * Scientific / technical background, ideally in chemistry or chemical engineering
- * Experience with laboratory instruments, handling and demonstration
- * Technical knowledge in chemical synthesis, process development, work-up and evaporation techniques
- * Excellent organisational, time management and prioritisation skills
- * Proficient using Microsoft Office packages and Salesforce
- * Valid driver's license
- * Self-motivated and organised with good communication skills

Please contact us as soon as possible for more details or apply below

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