

Telematics Sales Advisor

[Apply Now](#)

Company: Radius

Location: United Kingdom

Category: other-general

The role ...

We are seeing dynamic and results driven Sales Representatives to join our growing team. The ideal candidate will be responsible for prospecting to existing Radius Group customers, with a view to cross selling our Telematics offers into them. The role requires strong communication skills, a proactive attitude and the ability to thrive in a fast-paced environment.

We would love to welcome you to our telematics office in Milton Keynes. You'll report to one of our experienced Sales Team Managers on a day-to-day basis, whilst also working with a wider team of telematics sales executives.

Please note – we are unable to offer remote/hybrid working or sponsorship for this position

What would your day to day look like?

Reach out to Group Customers via phone, email and other communication channels to introduce Radius Telematics and initiate cross-sell conversations.

Fully explain features and benefits of our products, arranging and performing online screen sharing demonstrations as and when necessary.

Maintain accurate records of prospecting activities and track progress using CRM software.

Stay informed about industry trends, market developments and competitor activities.

Meet or exceed monthly prospecting targets.

What do we expect of you?

Proven experience in a prospecting or outbound sales role, preferably in a B2B environment.

Strong communication skills, both verbal and written, with the ability to engage prospects effectively.

Excellent negotiation and persuasion skills with the ability to overcome objections.

Self-motivated and results-oriented, with a track record of meeting or exceeding sales targets.

Proficiency in using Salesforce and Microsoft Office

Ability to work independently and as part of a team with a high level of accountability.

Flexibility to adapt to changing priorities and work in a dynamic environment.

Willingness to learn and continuously improve sales techniques and strategies.

What can you expect of us?

A friendly culture that mirrors our proposition to our customers.

A fast-growing organisation that defines itself as being agile and innovative

A drive for continuous improvement, which you will be empowered to get behind from day one.

A commitment to building a working environment that values inclusivity, innovation, agility, and drive.

And of course, you will be compensated competitively. A potentially lucrative monthly commission structure is available for work well done! Alongside this you can expect:

25 days holiday + Bank Holidays

Cycle to work and EV Car SS Schemes

Employee Fuel Card

Retail Discounts

Health and Wellbeing support services

Regular Sales incentive recognition for top performers

Still curious?

If you're interested but not sure if you have all the criteria listed... have a chat with us. We are open to applications from varied backgrounds.

Radius is an equal opportunities employer. We are committed to welcome people regardless of age, disability, gender identity, race, faith or belief, sexual orientation or socioeconomic background.

We do not accept speculative agency CVs. Any CV received by Radius will be treated as a gift and not eligible for an agency fee. PSL agencies should only send CVs if authorised to do so by HR.

BDE / Sales / New Business / Telesales / Outbound Sales / Sales Advisor / Business Development / Account Manager / B2B

[Apply Now](#)

Cross References and Citations:

1. [Telematics Sales AdvisorChilejobs Jobs United KingdomChilejobs ↗](#)
2. [Telematics Sales AdvisorAmsterdamjobs Jobs United KingdomAmsterdamjobs ↗](#)
3. [Telematics Sales AdvisorSwitzerlandjobs Jobs United KingdomSwitzerlandjobs ↗](#)
4. [Telematics Sales AdvisorBusinessjobs Jobs United KingdomBusinessjobs ↗](#)
5. [Telematics Sales AdvisorTechgiantcareersJobs United KingdomTechgiantcareers↗](#)
6. [Telematics Sales AdvisorNetworkengineerjobsJobs United Kingdom Networkengineerjobs↗](#)
7. [Telematics Sales AdvisorSaopaulojobs Jobs United KingdomSaopaulojobs ↗](#)
8. [Telematics Sales AdvisorEnergyjobs Jobs United KingdomEnergyjobs ↗](#)
9. [Telematics Sales AdvisorDallasjobsJobs United KingdomDallasjobs↗](#)
10. [Telematics Sales Advisor Recruitmentjobs Jobs United KingdomRecruitmentjobs ↗](#)
11. [Telematics Sales Advisor PetsjobsJobs United KingdomPetsjobs↗](#)
12. [Telematics Sales Advisor Clerkjobs Jobs United KingdomClerkjobs ↗](#)
13. [Telematics Sales Advisor Torontojobs Jobs United KingdomTorontojobs ↗](#)

14. Telematics Sales Advisor CameroonjobsJobs United KingdomCameroonjobs ↗
15. Telematics Sales Advisor Devopsjobs Jobs United KingdomDevopsjobs ↗
16. Telematics Sales Advisor Lahorejobs Jobs United KingdomLahorejobs ↗
17. Telematics Sales Advisor EnforcementjobsJobs United KingdomEnforcementjobs ↗
18. Telematics Sales Advisor Londonjobs Jobs United KingdomLondonjobs ↗
19. Telematics sales advisor Jobs United kingdom ↗
20. AMP Version of Telematics sales advisor ↗
21. Telematics sales advisor United kingdom Jobs ↗
22. Telematics sales advisor JobsUnited kingdom ↗
23. Telematics sales advisor Job Search ↗
24. Telematics sales advisor Search ↗
25. Telematics sales advisor Find Jobs ↗

Source:<https://uk.expertini.com/jobs/job/telematics-sales-advisor-united-kingdom-radius-b9a8f1d532/>

Generated on: 2024-05-02 by Expertini.Com