

# United Kingdom Jobs Expertini®

**Telesales – BB Sales – Business Development**

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Company: Astute

Location: Bournemouth

Category: other-general

B2B Sales executive Are you tired of calling people at home (their dinner time)?! How many times have you been hung up on today?! Do you feel guilty ringing prospects at dinner time?! Do you feel guilty selling a product people don't need or want?! What we are offering is a very professional Business-to-Business sales environment , calling other business professionals during working hours . Working Hours = UK Team – Monday to Thursday 8:30am – 5:30pm | Friday Early Finish 8:30am – 2:00pm US Team – Monday to Thursday 2:00pm – 23:00pm | Friday Early Finish 2:00pm – 7:30pm INTERNATIONAL Team – Monday to Thursday 7:30am – 4:30pm | Friday Early Finish 7:30am – 1:00pm You will be working for some of the biggest names in the industry where there is extensive brand awareness already in place! No prior technical knowledge necessary full training given! Are you money driven , a hard working person who is looking to start or develop their career in sales/marketing? We have full time positions available. At Astute it is all about your personality the bigger the better! What we offer: Uncapped earning potential– exceed your target and you start earning bonuses NO 0 hrs contracts NO Commission only contracts Stability – you can plan your spending as you will know exactly how much you will get paid Business to Business professional experience– invaluable skill for any future development Progression and career opportunities– 4 out of 5 Managers started as agents Go Home Early incentives– reach your daily target and enjoy paid afternoon off! Cash incentives– additional money for holidays/ cars/ baby grows Benefits such as childcare vouchers Employment Anniversary paid day off Fun working environment and social events Monday to Friday – be home in time for dinner No Weekends! The job involves: Business-to-Business calling to generate

sales Achieving targets and objectives set by managers Database management and assuring quality Participating in training sessions and a keen interest and a willingness to learn

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