

United Kingdom Jobs Expertini®

Telesales – BB Sales – Business Development

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Company: Astute

Location: Bournemouth

Category: other-general

B2B Sales executive

Are you tired of calling people at home (their dinner time)?!

How many times have you been hung up on today?!

Do you feel guilty ringing prospects at dinner time?!

Do you feel guilty selling a product people don't need or want?!

What we are offering is a **very professional Business-to-Business sales environment** , calling other business professionals **during working hours** .

Working Hours =

UK Team – Monday to Thursday 8:30am – 5:30pm | Friday Early Finish 8:30am – 2:00pm

US Team – Monday to Thursday 2:00pm – 23:00pm | Friday Early Finish 2:00pm – 7:30pm

INTERNATIONAL Team – Monday to Thursday 7:30am – 4:30pm | Friday Early Finish 7:30am – 1:00pm

You will be working for some of the **biggest names in the industry** where there is **extensive brand awareness** already in place! No prior technical knowledge necessary full training given!

Are you money **driven**, a hard working person who is looking to start or develop their career in sales/marketing?

We have full time positions available.

At Astute it is all about your personality the bigger the better!

What we offer:

Uncapped earning potential– exceed your target and you start earning bonuses

NO hrs contracts

NO commission only contracts

Stability – you can plan your spending as you will know exactly how much you will get paid

Business to Business professional experience – invaluable skill for any future development

Progression and career opportunities – 4 out of 5 Managers started as agents

Go Home Early incentives– reach your daily target and enjoy paid afternoon off!

Cash incentives – additional money for holidays/ cars/ baby grows

Benefits such as childcare vouchers

Employment Anniversary paid day off

Fun working environment and social events

Monday to Friday– be home in time for dinner

No Weekends!

The job involves:

Business-to-Business calling to generate sales

Achieving targets and objectives set by managers

Database management and assuring quality

Participating in training sessions and a keen interest and a willingness to learn

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3. Telesales – BB Sales – Business Development [Mechanicaljobs Jobs Bournemouth Mechanicaljobs ↗](#)
4. Telesales – BB Sales – Business Development [Topjobsearch Jobs Bournemouth Topjobsearch ↗](#)
5. Telesales – BB Sales – Business Development [Therecruiterjobs Jobs Bournemouth Therecruiterjobs ↗](#)
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