

Territory Manager

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Company: Guided Solutions

Location: United Kingdom

Category: other-general

Are you keen to break into the medical devices sector? Are you a 'hunter' of business?

Do you love chasing new business? This role could be for you...

Our client is a market-leading orthopaedic manufacturer with a clinically advanced portfolio. This manufacturer is focused on innovative technology solutions for a range of musculoskeletal conditions. The comprehensive portfolio spans preventative, pre-surgical, and post-surgical indications.

They are now looking for a **Territory Manager** for the **South East England region** Surrey, East Sussex, West Sussex and Kent – Rochester, Maidstone, Royal Tunbridge Wells, Haywards Heath, Crawley, Guildford, Woking, Chichester, Worthing, Eastbourne, Ashford. With comprehensive training, you would become a product expert and be responsible for the generation of new and development of existing business within **the South East England region** .

This is a field-based position. Key responsibilities include:

Developing and applying excellent knowledge of your portfolio

Identifying and securing new business across the region

Supporting and growing an existing customer base

Educating and training customers as required to ensure the devices achieve maximum patient benefit

To be considered for this position candidates must closely match the following

reference profile:

Bachelor's degree or clinical equivalent.

2 Years of Field-based sales/new business experience (essential).

Articulate communicator.

Ability/willingness to travel.

Be based within the geographical region described.

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