United Kingdom Jobs Expertini®

Tom Ford - Counter Lead - Harrods - Salon De Parfum - 37.5 Hours

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Company: Tom Ford Location: United Kingdom Category: other-general

Business Manager

"It is my desire to create the first true luxury brand of the 21st century." —Tom Ford To reveal your most glamorous and inspirational self, amplify your individuality and show the world who you are, with maximum impact. Tom Ford Beauty is a covetable collection of cosmetics and fragrances, shaped with his singular vision of modern glamour and crafted with the ultimate in quality and luxury.

We are looking for a dynamic and inspirational Business Manager to lead, coach and develop our team of Fragrance Specialists to achieve sales, customer service and operational targets. You will have total accountability for creating and executing an agile business plan to recruit and retain customers through strategic targeting, exceptional customer relationship management and the leadership of a high performing team.

Providing a luxury experience is our day to day. As a Business Manager, your role will be to elevate your team in creating a memorable in-store experience. You will also be accountable for the smooth running of the store and ensuring all your team are aligned on the counter and Brand vision. The Business Manager role also requires for you to coach and inspire your team, ensuring development and allowing them to exceed their KPIs, as well as your own.

Compensation and Benefits

Competitive industry salary

Commission scheme eligibility

Annual Leave & Family Leave

Product discount/Staff Product Concession monthly credit spend allowance Mental Health Wellbeing Initiatives (Unmind App and Employee Assistant Programme) Benefits platform with exclusive discounts and offers Work Life Connections – Employee Assistance Programme Extensive Training & development offering

I,D&E STATEMENT

The Estée Lauder Companies' collective vision is to be the most inclusive and diverse beauty company in the world, and to be both the employer of choice for diverse talent and the brand of choice for our global consumers. We are a people first company, respecting and caring for our employees, communities, and consumers. With consumers in approximately 150 countries and territories, and 70 languages at the point of sale in the UK & Ireland, it is essential that we continue to have a diverse workforce that understands local relevance and the changing beauty needs of all our global consumers.

Qualifications

You will have:

Proven retail management/assistant retail management experience preferably within beauty or a fast-paced retail environment

Experience setting sales and customer service targets, sales analysis and staff scheduling

Previous retail operations experience including inventory and facilities management and cash reconciliation

Proven track record of leading, coaching and developing a team to succeed

Experience of creating and executing in-store events

Flexible availability across days/hours. We want all of our team to have a good work-life balance, please discuss your availability further with the hiring manager before/during the interview.

Proficient in Microsoft office

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Cross References and Citations:

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