United Kingdom Jobs Expertini®

Trainee Recruitment Consultant

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Company: RGB Network

Location: London Area

Category: other-general

RGB Network are looking to on-board ambitious trainees looking to develop their career in a fast-paced recruitment career. RGB Network are now 25 years old and have grown the company organically by successfully hiring, coaching, and developing trainees who have now developed into Senior & Leadership roles. This is a fantastic opportunity for someone to inherit 1-2-1 recruitment training and be coached and developed by Senior team members who have been in your position and developed through the business. The Company:RGB Network is now one of the UK's leading built environment recruitment consultancies and was founded in 1999. We are part of the Pertemps Network Group who have a company turnover of £1Billion. This gives us the feel of a small company with the power and backing of an industry juggernaut. Internally, we want to create an ambitious and rewarding culture but with a balance of autonomy, development, and a place where people genuinely enjoy coming to work! Our Area of Recruitment: We recruit within the Built Environment and are specialists in what we do, with each consultant managing and running their own piece of the Built Environment Industry. Covering anything from MEP Projects & Maintenance, Building Services Design Engineering, Structural & Civil Engineering, Geotechnical Engineering & more. The Role: As a trainee/junior consultant – you will be learning the full inner & outer workings of recruitment. Putting it simply, you'll learn the recruitment process (360 role), sales & sales techniques and also the industry you recruit for and help companies & candidates find these talented candidates & jobs by posting adverts, networking with candidates and headhunting candidates via LinkedIn and similar tools. Once you're fully trained you role may look a little like; Generating monthly revenue of

recruitment placements from lead generating > closing/post- placement managementKeeping a healthy pipeline of closable revenue and a balance of new business generationBooking client meets and attending industry relevant events/expo'sBuilding a LinkedIn presence for candidate and client engagementAttending weekly/monthly reviews with team members and assisting with developmentHelp create the culture and a truly enjoyable place that people want to come to work What we're looking for:In a nutshell:Ambitious EntrepreneurialHard-working A resilient mindset What's in it for you?Salary - £20,000 - £25,000 (DOE)Competitive commission structure Induction and continuous training in recruitment practiceMultiple Recruitment Training Programmes via Pertemps Office hours 8:30-5:30 but also WFH FlexibilityEarly finish Fridays Company incentives that include: Trips abroad, Ascot Races, Dinners, Team Activities. A clear progression path mapped out from day 1 from Resourcer to Directorship. Future options of Equity/shares in the company20 days working holiday + bank holidays (increases by 1 day per year of service) Laptop + screen in the officeSound Interesting? Please apply to the position with an up to date CV and someone will be in contact.

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