

## Trainee Recruitment Consultant

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Company: Butler Ross

Location: Winchester

Category: other-general

Due to continued business growth Butler Ross Recruitment are looking for a motivated & driven individual to join the team in Winchester to develop as a specialist Trainee Recruitment Consultant.

Basic Salary - £24,000-£26,000 (Depending on experience)

Excellent additional commission and benefits available

Essential skills of the Trainee Recruitment Consultant:

Previous recruitment experience is not required and full training will be given. However previous experience in a sales, telesales, business development, customer service or a target driven environment is desirable. We also look for specific skills and attributes:

- Rapport building & people skills
- Excellent communication skills (verbal and written)
- Highly motivated, tenacious and driven to succeed
- Confident
- Commercially astute
- Strong influencing skills
- Highly organised
- A good listener
- Excellent customer service skills

### Job description of the Trainee Recruitment Consultant:

This is a business development based position.

- Learning and developing your understanding of a specific market
- Calling client contacts to gain new vacancies and build long term relationships
- Calling candidates to qualify them for vacancies and build the candidate database
- Finding and adding new business's and contacts to build your client base
- Hitting agreed targets
- Meeting clients and candidates
- Taking job specifications
- Writing advertisements to attract candidates
- Qualifying candidates for job vacancies and arranging interviews
- Taking interview feedback and closing candidates on job offers

### Benefits and Rewards:

At Butler Ross we believe in building a successful business where all employees benefit.

We therefore offer the following benefits including a highly competitive commission scheme.

- Competitive Salaries
- Uncapped commission scheme
- Hybrid Working
- Flexible Working
- Bi-annual company trips and events
- 23 Days holiday (rising with time served)
- Pension scheme

- Activity Days

- Nights Out

- Weekly prizes, competitions and incentives

Key Words: Recruitment Consultant, Trainee Recruitment Consultant, Recruitment, Resourcer, Recruiter, Associate Recruitment Consultant, Sales, Business to Business, B2B, Business Development, Customer Service, Winchester, Hampshire

Butler Ross is a leading specialist recruitment consultancy within procurement & supply chain recruitment with our head office based in the centre of Winchester.

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