

## Trainee Recruitment Consultant

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Company: Butler Ross

Location: Winchester

Category: other-general

Due to continued business growth Butler Ross Recruitment are looking for a motivated & driven individual to join the team in Winchester to develop as a specialist Trainee Recruitment Consultant. Basic Salary - £24,000-£26,000 (Depending on experience) Excellent additional commission and benefits available Essential skills of the Trainee Recruitment Consultant: Previous recruitment experience is not required and full training will be given. However previous experience in a sales, telesales, business development, customer service or a target driven environment is desirable. We also look for specific skills and attributes:- Rapport building & people skills -Excellent communication skills (verbal and written) -Highly motivated, tenacious and driven to succeed -Confident -Commercially astute-Strong influencing skills -Highly organised -A good listener -Excellent customer service skills Job description of the Trainee Recruitment Consultant: This is a business development based position. - Learning and developing your understanding of a specific market - Calling client contacts to gain new vacancies and build long term relationships - Calling candidates to qualify them for vacancies and build the candidate database - Finding and adding new business's and contacts to build your client base - Hitting agreed targets - Meeting clients and candidates - Taking job specifications- Writing advertisements to attract candidates - Qualifying candidates for job vacancies and arranging interviews - Taking interview feedback and closing candidates on job offers Benefits and Rewards: At Butler Ross we believe in building a successful business where all employees benefit. We therefore offer the following benefits including a highly competitive commission scheme. - Competitive Salaries - Uncapped commission scheme - Hybrid Working - Flexible Working - Bi-annual company trips and events- 23

Days holiday (rising with time served) Pension scheme - Activity Days- Nights Out Weekly prizes, competitions and incentives

**Key Words:** Recruitment Consultant, Trainee Recruitment Consultant, Recruitment, Resourcer, Recruiter, Associate Recruitment Consultant, Sales, Business to Business, B2B, Business Development, Customer Service, Winchester, Hampshire

Butler Rossis a leading specialist recruitment consultancy within procurement & supply chain recruitment with our head office based in the centre of Winchester.

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